



REDHILL EDUCATION

ASX / MEDIA RELEASE

27 AUGUST 2021

## RedHill Education Limited

### RedHill reports strong financial performance in FY21

RedHill Education Limited (ASX: RDH) today released its Preliminary Final Report for the year ended 30 June 2021 (FY21).

RedHill has been impressive in adapting to tough trading circumstances caused by the COVID-19 pandemic. Despite significant challenges being faced, the organisation has demonstrated enormous resilience to deliver results which outperformed earlier expectations.

FY21 net profit after tax excluding one-time items increased by 41%, despite the reduction in revenue. This was achieved in part by implementing a wide range of operating overhead reductions and other cost control initiatives to adapt to the tough trading conditions.

#### 1. FINANCIAL PERFORMANCE

RedHill's FY21 financial performance included:

- Revenues of \$43.5 million, in line with guidance of \$43.0 million to \$44.0 million;
- EBITDA (post AASB16) of \$8.3 million, excluding one-time items of \$1.8 million before tax;
- Net profit after tax of \$1.2 million, excluding one-time items of \$1.7 million after tax;
- Operating cash flow of \$6.9 million, higher than guidance of \$4.5 million to \$5.0 million; and
- Cash on hand as at 30 June 2021 (including term deposits of \$2.5 million) of \$26.4 million, higher than guidance of \$24.5 million to \$25.5 million.

#### 2. UPDATE ON ICOLLEGE TAKEOVER OFFER

On 12 August 2021 it was announced that RedHill's board of directors unanimously recommends that shareholders accept into a proposed merger with iCollege Limited (ICT), subject to there being no superior proposal. Under the terms of the Revised ICT Offer, RedHill shareholders will receive 9.5 ICT shares for every 1 RedHill share held.

The proposed merged entity's board & management will leverage the strengths and capabilities from both organisations and will include existing RedHill non-executive directors William Deane and Sandra Hook as directors, and existing RedHill CEO Glenn Elith and CFO Michael Fahey as the CEO and CFO of the merged entity respectively.

A Supplementary Bidder's Statement was lodged by ICT on 18 August 2021, and a Supplementary Target's Statement was lodged by RedHill on 19 August 2021.

*Authorised for release to ASX by the Board of Directors of RedHill.*

#### CONTACTS

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## RedHill Education Limited and its Controlled Entities

### Appendix 4E

#### Preliminary final report

#### 1. Company details

Name of entity:	RedHill Education Limited
ABN:	41 119 952 493
Reporting period:	For the year ended 30 June 2021
Previous period:	For the year ended 30 June 2020

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#### 2. Results for announcement to the market

	Year ended 30 June 2021 \$'000	Year ended 30 June 2020 \$'000	Increase / (decrease) %
Revenues from ordinary activities	43,545	64,619	(33)%
Profit from ordinary activities after tax excluding one-time items	1,200	851	41%
Loss for the year attributable to the shareholders of RedHill Education Limited	(455)	(19,645)	98%
Cash and cash equivalents	23,909	22,194	8%

There were no dividends paid, recommended or declared during the current financial period.

#### *Comments*

The loss for RedHill Education Limited ('RedHill') and its subsidiaries (together the 'consolidated entity') after providing for income tax amounted to \$455,000 (30 June 2020: \$19,645,000).

The balance of cash and cash equivalents as at 30 June 2021 was \$23,909,000 (30 June 2020: \$22,194,000) plus term deposits of \$2,471,000 (30 June 2020: \$2,454,000).

Net cash inflows from operating activities were \$6,873,000 for the year ended 30 June 2021 (30 June 2020: \$9,357,000).

#### *Comments on financial performance*

RedHill demonstrated resilience in its operating performance for the year ended 30 June 2021 despite difficult trading conditions and the extraordinary disruptive impacts of the COVID-19 pandemic.

Financial performance for the financial year ended 30 June 2021 was negatively impacted by:

- The COVID-19 pandemic, international border closures and other Government responses to the pandemic;
- Incurring costs of \$1,538,000 before tax associated with two unsolicited takeover offers, including the proposed takeover offer from iCollege limited which has been unanimously recommended by the directors.

The balance of cash and cash equivalents as at 30 June 2021 was \$23,909,000 (30 June 2020 \$22,194,000). In addition to cash and cash equivalents, there were term deposits of \$2,471,000 (30 June 2020 \$2,468,000) classified within non-current assets.

## **RedHill Education Limited and its Controlled Entities**

### **Appendix 4E**

#### **Preliminary final report**

The key highlights for the year included:

- Strong performance at Greenwich Management College with student numbers up 34% vs the previous corresponding period from approximately 2,600 at 30 June 2020 to 3,480 at 30 June 2021;
- Greenwich English College student numbers and tuition revenues outperformed previous estimates made when international borders first closed;
- Growth in Coder Academy revenues of 9% vs previous corresponding period and growth in AIT domestic student numbers of 16%;
- Go Study onshore revenues of \$4.2m in line with the previous corresponding period, and the launch of Go Study Canada;
- Effective cashflow and operating overhead management delivering outperformance in cash inflows; and
- Strong regulator recognition with three new higher education undergraduate certificate courses approved for FEE-HELP student tuition loans and Commonwealth Government Funded Places to underpin future domestic student revenue growth.

## RedHill Education Limited and its Controlled Entities

### Appendix 4E

#### Preliminary final report

Below is a reconciliation between the loss on ordinary activities and the profit from ordinary activities excluding one-time items.

	Year ended 30 June 2021 \$'000	Year ended 30 June 2020 \$'000
Profit/(Loss) from ordinary activities** after tax attributable to the shareholders of RedHill Education Limited	(455)	(19,645)
Add back after-tax impact of one-time items:		
Merger and acquisition costs (\$1,538 net of tax of \$92)	1,446	
Restructuring charges (\$299 net of tax of \$90)	209	
Impairment charges		17,203
Provision for onerous contracts		524
Impairment of deferred tax assets		2,769
<b>Profit from ordinary activities after tax attributable to the shareholders of RedHill Education Limited excluding one-time items</b>	<b>1,200</b>	<b>851</b>

Below is a reconciliation between the loss on ordinary activities and EBITDA\* excluding one-time items.

	Year ended 30 June 2021 \$'000	Year ended 30 June 2020 \$'000
Profit/(Loss) from ordinary activities** after tax attributable to the shareholders of RedHill Education Limited	(455)	(19,645)
Add back:		
Income tax expense including write back of deferred taxes in FY20	232	3,146
Finance costs net of interest income	2,009	2,135
Depreciation and amortisation	4,653	7,186
<b>EBITDA including one-time items</b>	<b>6,439</b>	<b>(7,178)</b>
One-time items pre-tax:		
Merger & acquisition costs	1,538	
Restructuring charges	299	
Impairment charges		17,203
Provision for onerous contracts		749
<b>EBITDA excluding one-time items</b>	<b>8,276</b>	<b>10,774</b>

\*EBITDA is a financial measure which is not prescribed by the Australian Accounting Standards Board (AASB) and represents the profit under AASB adjusted for specific non-cash and significant items. The directors consider EBITDA to reflect the core earnings of the consolidated entity.

\*\* Profit/(Loss) from ordinary activities includes JobKeeper receipts of \$5.0 million for the year ended 30 June 2021 (\$2.0 million for the year ended 30 June 2020).

## RedHill Education Limited and its Controlled Entities

### Appendix 4E

#### Preliminary final report

##### *Impact of COVID-19*

The consolidated entity continues to be materially impacted by the COVID-19 pandemic. The pandemic has caused the consolidated entity to undertake a wide range of significant measures to ensure the safety of our employees and students, and to preserve cash so that the consolidated entity may re-invigorate when circumstances improve. These measures have included undertaking capital raising by way of institutional placement and rights issue (see ASX announcement dated 7 July 2020), seeking rental relief from some landlords, partially standing down a large proportion of the non-teaching workforce through to 31 December 2020, and accessing government relief schemes (including JobKeeper). The consolidated entity has also focused on launching new domestic revenue generating opportunities.

##### *Unsolicited highly conditional takeover offer by UCW Limited*

The company received an unsolicited, highly conditional takeover offer by UCW Limited on 14 December 2020. UCW released a Bidder's Statement on 29 December 2020. Following discussions and mutual due diligence the offer lapsed on 2 July 2021.

##### *RedHill and iCollege to create a leading education provider*

RedHill and iCollege Limited announced to the ASX on 12 August 2021 that an offer from iCollege to acquire RedHill shares has been unanimously recommended by RedHill's Board of Directors, subject to there being no superior proposal. The iCollege offer is for 9.5 iCollege shares for each RedHill share. Following mutual due diligence, the businesses have executed a Bid Implementation Agreement ("BIA") to complete the proposed transaction by an off-market takeover. In the event the takeover does not successfully complete, a Scheme Implementation Deed is proposed to be executed on terms similar to the BIA.

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### 3. Net tangible assets

	Reporting period Cents	Previous period Cents
Net tangible assets per ordinary security	8.89	5.85

The net tangible assets calculations include rights-of-use assets of \$9,931,000 (30 Jun 2020: \$12,707,000) and lease liabilities of \$19,970,000 (30 Jun 2020: \$24,261,000).

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### 4. Dividends

#### *Current period*

There were no dividends paid, recommended or declared during the current financial period.

**RedHill Education Limited and its Controlled Entities**  
**Appendix 4E**  
**Preliminary final report**

*Previous period*

	<b>Amount per security Cents</b>	<b>Franked amount per security Cents</b>
Final dividend – year ended 30 June 2019 (paid 30 September 2019)	2.0	2.0

A fully franked dividend of \$0.02 per ordinary share was paid on 30 September 2019 out of retained profits as at 30 June 2019. For the purposes of determining the entitlement of the dividend, the record date was 11 September 2019.

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**5. Audit review**

*Details of audit:*

The financial statements are in the process of being audited, and no material adjustments or qualifications are expected.

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**6. Attachments**

*Details of attachments (if any):*

The Financial statements of RedHill Education Limited for the year ended 30 June 2021 is attached.

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**7. Signed**

As authorised by the Board of Directors:



Signed \_\_\_\_\_

Date: 27 August 2021

Stephen Heath  
Chairman  
Sydney



**REDHILL** EDUCATION

**RedHill Education Limited and its Controlled Entities**

**ABN 41 119 952 493**

**Preliminary Financial Report - 30 June 2021**

## Corporate Directory

Directors	Stephen Heath Glenn Elith William Deane Sandra Hook Bill Beerworth (retired 30 November 2020)
Company secretary	Lisa Jones
Registered office	Level 2, 7 Kelly Street Ultimo NSW 2007 Head office telephone: +61 2 8355 3820
Principal place of business	Level 2, 7 Kelly Street Ultimo NSW 2007
Share register	Computershare Investor Services Pty Limited Level 4, 60 Carrington Street Sydney NSW 2000 Shareholders enquiries: 1300 787 272
Auditor	RSM Australia Partners Level 13, 60 Castlereagh Street Sydney NSW 2000
Solicitors	Minter Ellison Collins Arch, 447 Collins Street Melbourne VIC 3000
Stock exchange listing	RedHill Education Limited shares are listed on the Australian Securities Exchange (ASX: RDH)
Website	<a href="http://www.redhilleducation.com">www.redhilleducation.com</a>
Corporate governance statement	The Corporate Governance Statement approved on 24 September 2020, which sets out the corporate governance practices that were in operation during the financial year and identifies and explains any Recommendations that have not been followed was approved by the Board of Directors at the same time as the Annual Report and can be found at the following URL: <a href="http://www.redhilleducation.com/investor-centre/">www.redhilleducation.com/investor-centre/</a>
ASIC registrations	ACN: 119 952 493 ABN: 41 119 952 493



**RedHill Education Limited and its Controlled Entities**

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**RedHill Education Limited and its Controlled Entities**  
**Consolidated statement of profit or loss and other comprehensive income**  
**For the year ended 30 June 2021**

	Note	Consolidated	
		2021 \$'000	2020 \$'000
<b>Revenue from contracts with customers</b>	4	43,545	64,619
Other income	5	5,127	1,966
Interest revenue		24	103
<b>Expenses</b>			
Salaries and employee benefits expense		(25,679)	(34,899)
Cost of services		(7,904)	(11,913)
Depreciation and amortisation expense	6	(4,653)	(7,186)
Impairment of assets	37	-	(17,203)
Impairment of receivables	9	(364)	(733)
Property and occupancy costs		(1,739)	(2,804)
Professional and consulting fees		(560)	(545)
Marketing expenses		(1,473)	(1,834)
Public company related costs		(799)	(688)
Merger and acquisition costs		(1,538)	-
Onerous contract expense		-	(749)
Other expenses		(2,177)	(2,395)
Finance costs		(2,033)	(2,238)
<b>Loss before income tax expense</b>		(223)	(16,499)
Income tax expense	7	(232)	(3,146)
<b>Loss after income tax expense for the year attributable to the shareholders of RedHill Education Limited</b>	22	(455)	(19,645)
<b>Other comprehensive income</b>			
<i>Items that may be reclassified subsequently to profit or loss</i>			
Foreign currency translation		19	10
Other comprehensive income for the year, net of tax		19	10
<b>Total comprehensive loss for the year attributable to the shareholders of RedHill Education Limited</b>		<b>(436)</b>	<b>(19,635)</b>
		<b>Cents</b>	<b>Cents</b>
Basic earnings per share	34	(0.90)	(63.11)
Diluted earnings per share	34	(0.90)	(63.11)

*The above consolidated statement of profit or loss and other comprehensive income should be read in conjunction with the accompanying notes*

**RedHill Education Limited and its Controlled Entities**  
**Consolidated statement of financial position**  
**As at 30 June 2021**

	Note	Consolidated 2021 \$'000	2020 \$'000
<b>Assets</b>			
<b>Current assets</b>			
Cash and cash equivalents	8	23,909	22,194
Trade receivables	9	8,795	7,322
Income tax refund due		-	568
Prepayments and other assets	10	1,332	2,531
<b>Total current assets</b>		<u>34,036</u>	<u>32,615</u>
<b>Non-current assets</b>			
Property, plant and equipment	11	3,452	4,409
Right-of-use assets	12	9,931	12,707
Intangibles	13	710	693
Prepayments and other assets	10	2,471	2,454
<b>Total non-current assets</b>		<u>16,564</u>	<u>20,263</u>
<b>Total assets</b>		<u>50,600</u>	<u>52,878</u>
<b>Liabilities</b>			
<b>Current liabilities</b>			
Trade and other payables	15	5,886	4,630
Contract liabilities	16	16,374	17,518
Lease liabilities	18	5,237	4,674
Income tax		54	-
Employee benefits	19	1,687	1,350
Provisions	17	101	-
<b>Total current liabilities</b>		<u>29,339</u>	<u>28,172</u>
<b>Non-current liabilities</b>			
Lease liabilities	18	14,733	19,587
Employee benefits	19	131	90
Provisions	17	1,167	1,575
<b>Total non-current liabilities</b>		<u>16,031</u>	<u>21,252</u>
<b>Total liabilities</b>		<u>45,370</u>	<u>49,424</u>
<b>Net assets</b>		<u>5,230</u>	<u>3,454</u>
<b>Equity</b>			
Issued capital	20	30,592	28,557
Reserves	21	384	188
Accumulated losses	22	(25,746)	(25,291)
<b>Total equity</b>		<u>5,230</u>	<u>3,454</u>

*The above consolidated statement of financial position should be read in conjunction with the accompanying notes*

**RedHill Education Limited and its Controlled Entities**  
**Consolidated statement of changes in equity**  
**For the year ended 30 June 2021**

<b>Consolidated</b>	<b>Issued capital \$'000</b>	<b>Share-based payments reserves \$'000</b>	<b>Foreign currency translation reserves \$'000</b>	<b>Accumulated losses \$'000</b>	<b>Total equity \$'000</b>
Balance at 1 July 2019	19,166	22	-	(5,034)	14,154
Loss after income tax expense for the year	-	-	-	(19,645)	(19,645)
Other comprehensive income for the year, net of tax	-	-	10	-	10
<b>Total comprehensive income/(loss) for the year</b>	<b>-</b>	<b>-</b>	<b>10</b>	<b>(19,645)</b>	<b>(19,635)</b>
<i>Transactions with shareholders in their capacity as owners:</i>					
Contributions of equity, net of transaction costs (note 20)	9,391	-	-	-	9,391
Share-based payments (note 35)	-	29	-	-	29
Transfer back lapsed options	-	(35)	-	-	(35)
Fair value of exercised options	-	(4)	-	4	-
Share rights reserve	-	166	-	-	166
Dividends paid (note 23)	-	-	-	(616)	(616)
<b>Balance at 30 June 2020</b>	<b>28,557</b>	<b>178</b>	<b>10</b>	<b>(25,291)</b>	<b>3,454</b>

*The above consolidated statement of changes in equity should be read in conjunction with the accompanying notes*

**RedHill Education Limited and its Controlled Entities**  
**Consolidated statement of changes in equity**  
**For the year ended 30 June 2021**

<b>Consolidated</b>	<b>Issued capital \$'000</b>	<b>Share-based payments reserves \$'000</b>	<b>Foreign currency translation reserves \$'000</b>	<b>Accumulated losses \$'000</b>	<b>Total equity \$'000</b>
Balance at 1 July 2020	28,557	178	10	(25,291)	3,454
Loss after income tax expense for the year	-	-	-	(455)	(455)
Other comprehensive income for the year, net of tax	-	-	19	-	19
Total comprehensive income/(loss) for the year	-	-	19	(455)	(436)
<i>Transactions with shareholders in their capacity as owners:</i>					
Contributions of equity, net of transaction costs (note 20)	2,035	-	-	-	2,035
Share-based payments (note 35)	-	21	-	-	21
Transfer back lapsed options	-	(6)	-	-	(6)
Share rights reserve	-	162	-	-	162
Balance at 30 June 2021	<u>30,592</u>	<u>355</u>	<u>29</u>	<u>(25,746)</u>	<u>5,230</u>

*The above consolidated statement of changes in equity should be read in conjunction with the accompanying notes*

**RedHill Education Limited and its Controlled Entities**  
**Consolidated statement of cash flows**  
**For the year ended 30 June 2021**

	Note	Consolidated	
		2021 \$'000	2020 \$'000
<b>Cash flows from operating activities</b>			
Receipts from customers (inclusive of GST)		40,610	63,666
Receipts from government (Jobkeeper and similar schemes in offshore locations)		5,127	1,316
Payments to suppliers and employees (inclusive of GST)		(39,273)	(55,663)
		<u>6,464</u>	<u>9,319</u>
Interest received		19	71
Income taxes refunded/(paid)		390	(33)
		<u>390</u>	<u>(33)</u>
Net cash from operating activities	32	<u>6,873</u>	<u>9,357</u>
<b>Cash flows from investing activities</b>			
Proceeds/(payments) from release of security deposits		(17)	(65)
Payments for property, plant and equipment		(308)	(2,736)
Payments for intangibles		(378)	(518)
		<u>(703)</u>	<u>(3,319)</u>
Net cash used in investing activities		<u>(703)</u>	<u>(3,319)</u>
<b>Cash flows from financing activities</b>			
Proceeds from issue of shares	20	2,035	9,213
Repayments made under finance leases		-	(16)
Dividends paid		-	(616)
Repayment of lease liabilities - interest component		(1,948)	(2,164)
Repayment of lease liabilities - principal component		(4,542)	(3,215)
		<u>(4,488)</u>	<u>(5,991)</u>
Net cash from/(used in) financing activities		<u>(4,455)</u>	<u>3,202</u>
Net increase in cash and cash equivalents		1,715	9,240
Cash and cash equivalents at the beginning of the financial year		22,194	12,954
		<u>22,194</u>	<u>12,954</u>
Cash and cash equivalents at the end of the financial year	8	<u><u>23,909</u></u>	<u><u>22,194</u></u>

*The above consolidated statement of cash flows should be read in conjunction with the accompanying notes*

**RedHill Education Limited and its Controlled Entities**  
**Notes to the consolidated financial statements**  
**For the year ended 30 June 2021**

**Note 1. Significant accounting policies**

The principal accounting policies adopted in the preparation of the financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

**New, revised or amended Accounting Standards and Interpretations adopted**

The consolidated entity has adopted all of the new or amended Accounting Standards and Interpretations issued by the Australian Accounting Standards Board ('AASB') that are mandatory for the current reporting period.

Any new or amended Accounting Standards or Interpretations that are not yet mandatory have not been early adopted.

The following Accounting Standards and Interpretations are most relevant to the consolidated entity:

*Conceptual Framework for Financial Reporting (Conceptual Framework)*

The consolidated entity has adopted the revised Conceptual Framework from 1 July 2020. The Conceptual Framework contains new definition and recognition criteria as well as new guidance on measurement that affects several Accounting Standards, but it has not had a material impact on the consolidated entity's financial statements.

**Going concern**

The spread of COVID-19 was declared a public health emergency by the World Health Organisation on 31 January 2020 and upgraded to a global pandemic on 11 March 2020. The rapid rise of the virus has seen an unprecedented global response by Governments, regulators and impacted industries.

The consolidated entity continued to be impacted by the COVID-19 pandemic in the financial year ended 30 June 2021. The pandemic has caused the consolidated entity to undertake a wide range of measures to ensure the safety of our employees and students, and to preserve cash so that the consolidated entity may re-invigorate when circumstances improve. As at 30 June 2021, the consolidated entity held \$23,909,000 of cash and cash equivalents (30 June 2020: \$22,194,000), cash inflow from ordinary activities of \$6,873,000 (30 June 2021: \$9,357,000) and net assets of \$5,230,000 (30 June 2020: \$3,454,000).

The directors have considered cash flow forecast scenarios for the consolidated entity taking into consideration the likely continued negative impacts of COVID-19. These forecast scenarios indicate that the consolidated entity is expected to continue to operate within the limits of its available cash reserves at least until the end of 2022 calendar year. Key variables considered in the forecast scenarios included when international students would be able to resume travel to Australia, the timeframe for the recovery of student numbers once international travel is possible, and the provision of ongoing government support.

The directors believe it remains appropriate to prepare the financial statements on a going concern basis and have a reasonable expectation that the consolidated entity has sufficient funds on hands to pay its debts as and when they fall due over the next twelve months.

**Basis of preparation**

These general purpose financial statements have been prepared in accordance with Australian Accounting Standards and Interpretations issued by the Australian Accounting Standards Board ('AASB') and the Corporations Act 2001, as appropriate for for-profit oriented entities. These financial statements also comply with International Financial Reporting Standards as issued by the International Accounting Standards Board ('IASB').

*Historical cost convention*

The financial statements have been prepared under the historical cost convention.

**RedHill Education Limited and its Controlled Entities**  
**Notes to the consolidated financial statements**  
**For the year ended 30 June 2021**

**Note 1. Significant accounting policies (continued)**

*Critical accounting estimates*

The preparation of the financial statements requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the consolidated entity's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements, are disclosed in note 2.

**Parent entity information**

In accordance with the Corporations Act 2001, these financial statements present the results of the consolidated entity only. Supplementary information about the parent entity is disclosed in note 29.

**Principles of consolidation**

The consolidated financial statements incorporate the assets and liabilities of all subsidiaries of RedHill Education Limited ('company' or 'parent entity') as at 30 June 2021 and the results of all subsidiaries for the year then ended. RedHill Education Limited and its subsidiaries together are referred to in these financial statements as the 'consolidated entity'.

Subsidiaries are all those entities over which the consolidated entity has control. The consolidated entity controls an entity when the consolidated entity is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power to direct the activities of the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the consolidated entity. They are de-consolidated from the date that control ceases.

Intercompany transactions, balances and unrealised gains on transactions between entities in the consolidated entity are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of the impairment of the asset transferred. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the consolidated entity.

The acquisition of subsidiaries is accounted for using the acquisition method of accounting. A change in ownership interest, without the loss of control, is accounted for as an equity transaction, where the difference between the consideration transferred and the book value of the share of the non-controlling interest acquired is recognised directly in equity attributable to the parent.

Where the consolidated entity loses control over a subsidiary, it derecognises the assets including goodwill, liabilities and non-controlling interest in the subsidiary together with any cumulative translation differences recognised in equity. The consolidated entity recognises the fair value of the consideration received and the fair value of any investment retained together with any gain or loss in profit or loss.

**Operating segments**

Operating segments are presented using the 'management approach', where the information presented is on the same basis as the internal reports provided to the Chief Operating Decision Makers ('CODM'). The CODM is responsible for the allocation of resources to operating segments and assessing their performance.

**Foreign currency translation**

The financial statements are presented in Australian dollars, which is RedHill Education Limited's functional and presentation currency.

*Foreign currency transactions*

Foreign currency transactions are translated into the company's functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at financial year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in profit or loss.



**RedHill Education Limited and its Controlled Entities**  
**Notes to the consolidated financial statements**  
**For the year ended 30 June 2021**

**Note 1. Significant accounting policies (continued)**

*Foreign operations*

The assets and liabilities of foreign operations are translated into Australian dollars using the exchange rates at the reporting date. The revenues and expenses of foreign operations are translated into Australian dollars using the average exchange rates, which approximate the rates at the dates of the transactions, for the period. All resulting foreign exchange differences are recognised in other comprehensive income through the foreign currency reserve in equity.

The foreign currency reserve is recognised in profit or loss when the foreign operation or net investment is disposed of.

**Revenue recognition**

The consolidated entity recognises revenue as follows:

*Revenue from contracts with customers*

Revenue is recognised at an amount that reflects the consideration to which the consolidated entity is expected to be entitled in exchange for transferring goods or services to a customer. For each contract with a customer, the consolidated entity: identifies the contract with a customer; identifies the performance obligations in the contract; determines the transaction price which takes into account estimates of variable consideration and the time value of money; allocates the transaction price to the separate performance obligations on the basis of the relative stand-alone selling price of each distinct good or service to be delivered; and recognises revenue when or as each performance obligation is satisfied in a manner that depicts the transfer to the customer of the goods or services promised.

*Tuition related revenue*

Tuition revenue and other education material related revenue are recognised when the consolidated entity satisfies its performance obligation by delivering tuition services and other educational material to the student over time.

*Commission revenue*

Commission revenue is recognised at the point in time at which the consolidated entity is deemed to have fulfilled its commitment as an agent by placing the student in the course of their choice. This usually occurs upon commencement of the course by the student, at which point in time non-refundable enrolment and tuition fees have been paid by them to the education provider.

*Interest*

Interest revenue is recognised as interest accrues using the effective interest method. This is a method of calculating the amortised cost of a financial asset and allocating the interest income over the relevant period using the effective interest rate, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to the net carrying amount of the financial asset.

**Government grants**

Grants from the government are recognised at their fair value when there is reasonable assurance that the grant will be received and the consolidated entity will comply with all attached conditions. Government grants relating to costs are deferred and recognised in profit or loss over the period necessary to match them with the costs that they are intended to compensate.

**Income tax**

The income tax expense or benefit for the period is the tax payable on that period's taxable income based on the applicable income tax rate for each jurisdiction, adjusted by the changes in deferred tax assets and liabilities attributable to temporary differences, unused tax losses and the adjustment recognised for prior periods, where applicable.

**RedHill Education Limited and its Controlled Entities**  
**Notes to the consolidated financial statements**  
**For the year ended 30 June 2021**

**Note 1. Significant accounting policies (continued)**

Deferred tax assets and liabilities are recognised for temporary differences at the tax rates expected to be applied when the assets are recovered or liabilities are settled, based on those tax rates that are enacted or substantively enacted, except for:

- When the deferred income tax asset or liability arises from the initial recognition of goodwill or an asset or liability in a transaction that is not a business combination and that, at the time of the transaction, affects neither the accounting nor taxable profits; or
- When the taxable temporary difference is associated with interests in subsidiaries, associates or joint ventures, and the timing of the reversal can be controlled, and it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred tax assets are recognised for deductible temporary differences and unused tax losses only if it is probable that future taxable amounts will be available to utilise those temporary differences and losses.

The carrying amount of recognised and unrecognised deferred tax assets are reviewed at each reporting date. Deferred tax assets recognised are reduced to the extent that it is no longer probable that future taxable profits will be available for the carrying amount to be recovered. Previously unrecognised deferred tax assets are recognised to the extent that it is probable that there are future taxable profits available to recover the asset.

Deferred tax assets and liabilities are offset only where there is a legally enforceable right to offset current tax assets against current tax liabilities and deferred tax assets against deferred tax liabilities; and they relate to the same taxable authority on either the same taxable entity or different taxable entities which intend to settle simultaneously.

RedHill Education Limited (the 'head entity') and its wholly-owned Australian subsidiaries have formed an income tax consolidated group under the tax consolidation regime. The head entity and each subsidiary in the tax consolidated group continue to account for their own current and deferred tax amounts. The tax consolidated group has applied the 'group allocation' approach in determining the appropriate amount of taxes to allocate to members of the tax consolidated group.

In addition to its own current and deferred tax amounts, the head entity also recognises the current tax liabilities (or assets) and the deferred tax assets arising from unused tax losses and unused tax credits assumed from each subsidiary in the tax consolidated group.

Assets or liabilities arising under tax funding agreements with the tax consolidated entities are recognised as amounts receivable from or payable to other entities in the tax consolidated group. The tax funding arrangement ensures that the intercompany charge equals the current tax liability or benefit of each tax consolidated group member, resulting in neither a contribution by the head entity to the subsidiaries nor a distribution by the subsidiaries to the parent entity.

**Current and non-current classification**

Assets and liabilities are presented in the statement of financial position based on current and non-current classification.

An asset is classified as current when: it is either expected to be realised or intended to be sold or consumed in the consolidated entity's normal operating cycle; it is held primarily for the purpose of trading; it is expected to be realised within 12 months after the reporting period; or the asset is cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least 12 months after the reporting period. All other assets are classified as non-current.

A liability is classified as current when: it is either expected to be settled in the consolidated entity's normal operating cycle; it is held primarily for the purpose of trading; it is due to be settled within 12 months after the reporting period; or there is no unconditional right to defer the settlement of the liability for at least 12 months after the reporting period. All other liabilities are classified as non-current.

Deferred tax assets and liabilities are always classified as non-current.

**RedHill Education Limited and its Controlled Entities**  
**Notes to the consolidated financial statements**  
**For the year ended 30 June 2021**

**Note 1. Significant accounting policies (continued)**

**Cash and cash equivalents**

Cash and cash equivalents includes cash on hand, deposits held at call with financial institutions, other short-term, highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

**Trade and other receivables**

Trade receivables are initially recognised at fair value and subsequently measured at amortised cost using the effective interest method, less any allowance for expected credit losses. Trade receivables are generally due for settlement within 30 days.

The consolidated entity has applied the simplified approach to measuring expected credit losses, which uses a lifetime expected loss allowance. To measure the expected credit losses, trade receivables have been grouped based on days overdue.

**Property, plant and equipment**

Plant and equipment is stated at historical cost less accumulated depreciation and impairment. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Depreciation is calculated on a straight-line basis to write off the net cost of each item of property, plant and equipment over their expected useful lives as follows:

Leasehold improvements	5-10 years
Plant and equipment	2-10 years

The residual values, useful lives and depreciation methods are reviewed, and adjusted if appropriate, at each reporting date.

Leasehold improvements and plant and equipment under lease are depreciated over the unexpired period of the lease or the estimated useful life of the assets, whichever is shorter. Any landlord incentives that are specific to leasehold improvements have offset against the costs of those assets.

An item of property, plant and equipment is derecognised upon disposal or when there is no future economic benefit to the consolidated entity.

**Assets under construction**

This expenditure includes net direct costs of construction, borrowing costs capitalised during construction and an appropriate allocation of attributable overheads.

Once a project is complete and is ready for operations, all aggregated costs of construction are transferred to either leasehold improvements or plant and equipment as appropriate.

**Right-of-use assets**

A right-of-use asset is recognised at the commencement date of a lease. The right-of-use asset is measured at cost, which comprises the initial amount of the lease liability, adjusted for, as applicable, any lease payments made at or before the commencement date net of any lease incentives received, any initial direct costs incurred, and, except where included in the cost of inventories, an estimate of costs expected to be incurred for dismantling and removing the underlying asset, and restoring the site or asset.

**RedHill Education Limited and its Controlled Entities**  
**Notes to the consolidated financial statements**  
**For the year ended 30 June 2021**

**Note 1. Significant accounting policies (continued)**

Right-of-use assets are depreciated on a straight-line basis over the unexpired period of the lease or the estimated useful life of the asset, whichever is the shorter. Where the consolidated entity expects to obtain ownership of the leased asset at the end of the lease term, the depreciation is over its estimated useful life. Right-of use assets are subject to impairment or adjusted for any remeasurement of lease liabilities.

The consolidated entity has elected not to recognise a right-of-use asset and corresponding lease liability for short-term leases with terms of 12 months or less and leases of low-value assets. Lease payments on these assets are expensed to profit or loss as incurred.

**Intangible assets**

Intangible assets acquired as part of a business combination, other than goodwill, are initially measured at their fair value at the date of the acquisition. Intangible assets acquired separately are initially recognised at cost. Finite life intangible assets are subsequently measured at cost less amortisation and any impairment. The gains or losses recognised in profit or loss arising from the derecognition of intangible assets are measured as the difference between net disposal proceeds and the carrying amount of the intangible asset. The method and useful lives of finite life intangible assets are reviewed annually. Changes in the expected pattern of consumption or useful life are accounted for prospectively by changing the amortisation method or period.

*Goodwill*

Where an entity or operation is acquired in a business combination, the identifiable net assets acquired are measured at fair value. The excess of the fair value of the cost of the acquisition over the fair value of the identifiable net assets acquired is brought to account as goodwill. Goodwill is not amortised. Instead, goodwill is tested for impairment (if not already fully impaired) annually, or more frequently if events or changes in circumstances indicate that it might be impaired, and is carried at cost less accumulated impairment losses. Impairment losses on goodwill are taken to profit or loss and are not subsequently reversed.

*Software*

Significant costs associated with software are deferred and amortised on a straight-line basis over the period of their expected benefit, being their finite useful life of between two and three years.

*Copyrights and licenses*

Course development expenditure includes copyrights and licenses which are recognised as an asset at cost less any impairment losses. Once delivery of the course to which the development costs relate has commenced the associated costs are amortised over the life of the accreditation, being their finite useful life between two and three years.

**Impairment of non-financial assets**

Goodwill is not subject to amortisation and, if not already fully impaired, is tested annually for impairment, or more frequently if events or changes in circumstances indicate that they might be impaired. Other non-financial assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount.

Recoverable amount is the higher of an asset's fair value less costs of disposal and value-in-use. The value-in-use is the present value of the estimated future cash flows relating to the asset using a pre-tax discount rate specific to the asset or cash-generating unit to which the asset belongs. Assets that do not have independent cash flows are grouped together to form a cash-generating unit.

**RedHill Education Limited and its Controlled Entities**  
**Notes to the consolidated financial statements**  
**For the year ended 30 June 2021**

**Note 1. Significant accounting policies (continued)**

**Trade and other payables**

These amounts represent liabilities for goods and services provided to the consolidated entity prior to the end of the financial year and which are unpaid. Due to their short-term nature they are measured at amortised cost and are not discounted. The amounts are unsecured and are usually paid within 30 days of recognition.

**Contract liabilities**

Contract liabilities relate to tuition fees invoiced but not yet earned in relation to all student tuition invoices. These invoiced tuition fees are recognised as revenue in monthly increments as education services are provided to the student. This was previously known as deferred revenue.

**Lease liabilities**

A lease liability is recognised at the commencement date of a lease. The lease liability is initially recognised at the present value of the lease payments to be made over the term of the lease, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the consolidated entity's incremental borrowing rate. Lease payments comprise of fixed payments less any lease incentives receivable, variable lease payments that depend on an index or a rate, amounts expected to be paid under residual value guarantees, exercise price of a purchase option when the exercise of the option is reasonably certain to occur, and any anticipated termination penalties.

Lease liabilities are measured at amortised cost using the effective interest method. The carrying amounts are remeasured if there is a change in the following: future lease payments arising from a change in an index or a rate used; residual guarantee; lease term; certainty of a purchase option and termination penalties. When a lease liability is remeasured, an adjustment is made to the corresponding right-of-use asset, or to profit or loss if the carrying amount of the right-of-use asset is fully written down.

**Provisions**

Provisions are recognised when the consolidated entity has a present (legal or constructive) obligation as a result of a past event, it is probable the consolidated entity will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the reporting date, taking into account the risks and uncertainties surrounding the obligation. If the time value of money is material, provisions are discounted using a current pre-tax rate specific to the liability. The increase in the provision resulting from the passage of time is recognised as a finance cost.

**Employee benefits**

*Short-term employee benefits*

Liabilities for wages and salaries and other employee benefits expected to be settled wholly within 12 months of the reporting date are measured at the amounts expected to be paid when the liabilities are settled.

*Long-term employee benefits*

Employee benefits not expected to be settled within 12 months of the reporting date are measured as the present value of expected future payments to be made in respect of services provided by employees up to the reporting date. Consideration is given to expected future wage and salary levels, experience of employee departures and periods of service. Expected future payments are discounted using market yields at the reporting date on high quality corporate bonds with terms to maturity and currency that match, as closely as possible, the estimated future cash outflows.

*Defined contribution superannuation expense*

Contributions to defined contribution superannuation plans are expensed in the period in which they are incurred.

**RedHill Education Limited and its Controlled Entities**  
**Notes to the consolidated financial statements**  
**For the year ended 30 June 2021**

**Note 1. Significant accounting policies (continued)**

*Share-based payments*

Share based compensation benefits are provided to employees via the RedHill Education Limited Employee Incentive Plan.

Equity-settled transactions are awards of shares, performance rights or options over shares, that are provided to employees in exchange for the rendering of services.

The cost of equity-settled transactions is measured at fair value on grant date. Fair value is independently determined using the Black-Scholes option pricing model that takes into account the exercise price, the term of the option, the impact of dilution, the share price at grant date and expected price volatility of the underlying share, the expected dividend yield and the risk free interest rate for the term of the option, together with non-vesting conditions that do not determine whether the consolidated entity receives the services that entitle the employees to receive payment. No account is taken of any other vesting conditions. For equity-settled transactions with market conditions, fair value is independently determined using the Monte-Carlo simulation.

The cost of equity-settled transactions are recognised as an expense with a corresponding increase in equity over the vesting period. The cumulative charge to profit or loss is calculated based on the grant date fair value of the award, the best estimate of the number of awards that are likely to vest and the expired portion of the vesting period. The amount recognised in profit or loss for the period is the cumulative amount calculated at each reporting date less amounts already recognised in previous periods. For equity-settled transactions with market conditions, the expense is recognised over the vesting period regardless of whether the market conditions are met since market conditions are taken into account when determining the fair value at grant date.

If equity-settled awards are modified, as a minimum an expense is recognised as if the modification has not been made. An additional expense is recognised, over the remaining vesting period, for any modification that increases the total fair value of the share-based compensation benefit as at the date of modification.

If the non-vesting condition is within the control of the consolidated entity or employee, the failure to satisfy the condition is treated as a cancellation. If the condition is not within the control of the consolidated entity or employee and is not satisfied during the vesting period, any remaining expense for the award is recognised over the remaining vesting period, unless the award is forfeited.

If equity-settled awards are cancelled, they are treated as if they had vested on the date of cancellation, and any remaining expense is recognised immediately. If a new replacement award is substituted for the cancelled award, the cancelled and new award are treated as if they were a modification.

**Issued capital**

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new shares, performance rights or options are shown in equity as a deduction, net of tax, from the proceeds.

Incremental costs directly attributable to the issue of new shares, performance rights or options are shown in equity as a deduction, net of tax, from the proceeds.

**Business combinations**

The acquisition method of accounting is used to account for business combinations regardless of whether equity instruments or other assets are acquired.

**RedHill Education Limited and its Controlled Entities**  
**Notes to the consolidated financial statements**  
**For the year ended 30 June 2021**

**Note 1. Significant accounting policies (continued)**

The consideration transferred is the sum of the acquisition-date fair values of the assets transferred, equity instruments issued or liabilities incurred by the acquirer to former owners of the acquiree and the amount of any non-controlling interest in the acquiree. For each business combination, the non-controlling interest in the acquiree is measured at either fair value or at the proportionate share of the acquiree's identifiable net assets. All acquisition costs are expensed as incurred to profit or loss.

On the acquisition of a business, the consolidated entity assesses the financial assets acquired and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic conditions, the consolidated entity's operating or accounting policies and other pertinent conditions in existence at the acquisition-date.

Where the business combination is achieved in stages, the consolidated entity remeasures its previously held equity interest in the acquiree at the acquisition-date fair value and the difference between the fair value and the previous carrying amount is recognised in profit or loss.

Contingent consideration to be transferred by the acquirer is recognised at the acquisition-date fair value. Subsequent changes in the fair value of the contingent consideration classified as an asset or liability is recognised in profit or loss. Contingent consideration classified as equity is not remeasured and its subsequent settlement is accounted for within equity.

The difference between the acquisition-date fair value of assets acquired, liabilities assumed and any non-controlling interest in the acquiree and the fair value of the consideration transferred and the fair value of any pre-existing investment in the acquiree is recognised as goodwill. If the consideration transferred and the pre-existing fair value is less than the fair value of the identifiable net assets acquired, being a bargain purchase to the acquirer, the difference is recognised as a gain directly in profit or loss by the acquirer on the acquisition-date, but only after a reassessment of the identification and measurement of the net assets acquired, the non-controlling interest in the acquiree, if any, the consideration transferred and the acquirer's previously held equity interest in the acquirer.

**Earnings per share**

*Basic earnings per share*

Basic earnings per share is calculated by dividing the profit attributable to the shareholders of RedHill Education Limited, excluding any costs of servicing equity other than ordinary shares, by the weighted average number of ordinary shares outstanding during the financial year, adjusted for bonus elements in ordinary shares issued during the financial year.

*Diluted earnings per share*

Diluted earnings per share adjusts the figures used in the determination of basic earnings per share to take into account the after income tax effect of interest and other financing costs associated with dilutive potential on ordinary shares at balance date and the weighted average number of ordinary shares that would have been outstanding assuming the conversion of all dilutive potential ordinary shares during the financial year.

**Comparatives**

Certain comparatives have been reclassified where necessary, to align with current year presentation and include notes 7, and 14. There was no net effect on the consolidated profit or net assets. The comparatives of the parent entity were restated to correct a recording error and to recognise an impairment of investment in subsidiaries that should have been recorded in the 30 June 2020 financial statements when the CGU impairment was recorded.

**Goods and Services Tax ('GST') and other similar taxes**

Revenues, expenses and assets are recognised net of the amount of associated GST, unless the GST incurred is not recoverable from the tax authority. In this case it is recognised as part of the cost of the acquisition of the asset or as part of the expense.

**RedHill Education Limited and its Controlled Entities**  
**Notes to the consolidated financial statements**  
**For the year ended 30 June 2021**

**Note 1. Significant accounting policies (continued)**

Receivables and payables are stated inclusive of the amount of GST receivable or payable. The net amount of GST recoverable from, or payable to, the tax authority is included in other receivables or other payables in the statement of financial position.

Cash flows are presented on a gross basis. The GST components of cash flows arising from investing or financing activities which are recoverable from, or payable to the tax authority, are presented as operating cash flows.

Commitments and contingencies are disclosed net of the amount of GST recoverable from, or payable to, the tax authority.

**Rounding of amounts**

The company is of a kind referred to in Corporations Instrument 2016/191, issued by the Australian Securities and Investments Commission, relating to 'rounding-off'. Amounts in this report have been rounded off in accordance with that Corporations Instrument to the nearest thousand dollars, or in certain cases, the nearest dollar.

**New Accounting Standards and Interpretations not yet mandatory or early adopted**

Australian Accounting Standards and Interpretations that have recently been issued or amended but are not yet mandatory, have not been early adopted by the consolidated entity for the annual reporting period ended 30 June 2021. The consolidated entity has not yet assessed the impact of these new or amended Accounting Standards and Interpretations.

**Note 2. Critical accounting judgements, estimates and assumptions**

The preparation of the financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts in the financial statements. Management continually evaluates its judgements and estimates in relation to assets, liabilities, contingent liabilities, revenue and expenses. Management bases its judgements, estimates and assumptions on historical experience and on other various factors, including expectations of future events, management believes to be reasonable under the circumstances. The resulting accounting judgements and estimates will seldom equal the related actual results. The judgements, estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities (refer to the respective notes) within the next financial year are discussed below.

*Allowance for expected credit losses*

The allowance for expected credit losses assessment requires a degree of estimation and judgement. It is based on the lifetime expected credit loss, grouped based on days overdue, and makes assumptions to allocate an overall expected credit loss rate for each group. These assumptions include recent sales experience, historical collection rates, the impact of the COVID-19 pandemic and forward-looking information that is available. The allowance for expected credit losses, as disclosed in note 9, is calculated based on the information available at the time of preparation. The actual credit losses in future years may be higher or lower.

*Estimation of useful lives of assets*

The consolidated entity determines the estimated useful lives and related depreciation and amortisation charges for its property, plant and equipment and finite life intangible assets. The useful lives could change significantly as a result of technical innovations or some other event. The depreciation and amortisation charge will increase where the useful lives are less than previously estimated lives, or technically obsolete or non-strategic assets that have been abandoned or sold will be written off or written down.



**RedHill Education Limited and its Controlled Entities**  
**Notes to the consolidated financial statements**  
**For the year ended 30 June 2021**

**Note 2. Critical accounting judgements, estimates and assumptions (continued)**

*Impairment of non-financial assets other than goodwill*

The consolidated entity assesses impairment of non-financial assets other than goodwill at each reporting date by evaluating conditions specific to the consolidated entity and to the particular asset that may lead to impairment. If an impairment trigger exists, the recoverable amount of the asset is determined. This involves fair value less costs of disposal or value-in-use calculations, which incorporate a number of key estimates and assumptions. The directors have assessed the carrying value of non-financial assets other than goodwill in the consolidated entity as appropriate as at 30 June 2021.

The Directors have specifically considered the continued impact of COVID-19 in assessing potential triggers of impairment or impairment reversals to determine the recoverable amount. The key factors of when international students would be able to resume travel to Australia and the timeframe for the recovery of student numbers once international travel is possible remains critical in the forecast scenarios. The Delta variant of COVID-19 continues to present challenges to State and Federal Governments in executing the four phase COVID recovery plan.

These factors impact the valuations significantly depending on the scenario evaluated. The Directors have determined it is appropriate to hold the carrying values of the non-current assets as stated in the financial statements and to continue to regularly review key factors in assessing recoverability of assets.

The Group considered the following key inputs and sensitivities in the assessment at 30 June 2021:

*Inputs*

Post tax WACC of 17%

Return of international students mid 2022 calendar year

Terminal growth rate of 0%

*Key sensitivities*

The table below show the impact on valuation of the key sensitivities (in \$000's):

	<b>WACC rate</b>	
	<b>+1%</b>	<b>-1%</b>
Greenwich	1,609	(1,439)
Technology & Design	1,168	(2,613)
Go Study	333	(300)
<b>Total</b>	<b>3,110</b>	<b>(4,352)</b>

*Income tax*

The consolidated entity is subject to income taxes in the jurisdictions in which it operates. Significant judgement is required in determining the provision for income tax. There are many transactions and calculations undertaken during the ordinary course of business for which the ultimate tax determination is uncertain. The consolidated entity recognises liabilities for anticipated tax audit issues based on the consolidated entity's current understanding of the tax law. Where the final tax outcome of these matters is different from the carrying amounts, such differences will impact the current and deferred tax provisions in the period in which such determination is made.

**RedHill Education Limited and its Controlled Entities**  
**Notes to the consolidated financial statements**  
**For the year ended 30 June 2021**

**Note 2. Critical accounting judgements, estimates and assumptions (continued)**

*Recovery of deferred tax assets*

Deferred tax assets are recognised for deductible temporary differences only if the consolidated entity considers it is probable that future taxable amounts will be available to utilise those temporary differences and losses. Management have exercised their judgement in determining that it is probable that sufficient future taxable income will be available to utilise all tax losses. The directors have assessed the carrying value of deferred tax assets in the consolidated entity as appropriate at 30 June 2021. Refer to note 7 and 14 for further details.

*Lease term*

The lease term is a significant component in the measurement of both the right-of-use asset and lease liability. Judgement is exercised in determining whether there is reasonable certainty that an option to extend the lease or purchase the underlying asset will be exercised, or an option to terminate the lease will not be exercised, when ascertaining the periods to be included in the lease term. In determining the lease term, all facts and circumstances that create an economical incentive to exercise an extension option, or not to exercise a termination option, are considered at the lease commencement date. Factors considered may include the importance of the asset to the consolidated entity's operations; comparison of terms and conditions to prevailing market rates; incurrence of significant penalties; existence of significant leasehold improvements; and the costs and disruption to replace the asset. The consolidated entity reassesses whether it is reasonably certain to exercise an extension option, or not exercise a termination option, if there is a significant event or significant change in circumstances.

*Incremental borrowing rate*

Where the interest rate implicit in a lease cannot be readily determined, an incremental borrowing rate is estimated to discount future lease payments to measure the present value of the lease liability at the lease commencement date. Such a rate is based on what the consolidated entity estimates it would have to pay a third party to borrow the funds necessary to obtain an asset of a similar value to the right-of-use asset, with similar terms, security and economic environment.

*Lease make good provision*

A provision has been made for the present value of anticipated costs for future restoration of leased premises. The provision includes future cost estimates associated with closure of the premises. The calculation of this provision requires assumptions such as application of closure dates and cost estimates. The provision recognised for each site is periodically reviewed and updated based on the facts and circumstances available at the time. Changes to the estimated future costs for sites are recognised in the statement of financial position by adjusting both the expense or asset, if applicable, and provision.

**Note 3. Operating segments**

*Identification of reportable operating segments*

The consolidated entity is organised into three operating segments: Technology & Design, Greenwich and Go Study. These operating segments are based on the internal reports that are reviewed and used by the Chief Executive Officer who is identified as the Chief Operating Decision Maker ('CODM') in assessing performance and in determining the allocation of resources. There is no aggregation of operating segments.

The CODM reviews both adjusted earnings before interest, tax, depreciation and amortisation ('EBITDA') and profit before income tax.

The information reported to the CODM is on at least a monthly basis.

**RedHill Education Limited and its Controlled Entities**  
**Notes to the consolidated financial statements**  
**For the year ended 30 June 2021**

**Note 3. Operating segments (continued)**

*Types of products and services*

The principal products and services of each of these operating segments are as follows:

Technology & Design	A provider of face-to-face and online courses in information technology, digital design, interactive multimedia, computer coding, digital marketing, games and apps programming, and interior design.
Greenwich	An Australian provider of English Language Intensive Courses for Overseas Students ('ELICOS'), and Vocational Education and Training ('VET') courses for overseas students.
Go Study	An international student advisory recruitment agency with operations in Australia (Sydney, Melbourne, Brisbane, Gold Coast, Perth), Europe (Spain, France, Italy) and South America (Colombia, Chile).

*Intersegment transactions*

Intersegment transactions were made at market rates. Intersegment transactions are eliminated on consolidation.

*Intersegment receivables, payables and loans*

Intersegment loans are initially recognised at the consideration received. Intersegment loans receivable and loans payable that earn or incur non-market interest are not adjusted to fair value based on market interest rates. Intersegment loans are eliminated on consolidation.

*Major customers*

The consolidated entity has no significant individual customers.

**RedHill Education Limited and its Controlled Entities**  
**Notes to the consolidated financial statements**  
**For the year ended 30 June 2021**

**Note 3. Operating segments (continued)**

*Operating segment information*

<b>Consolidated - 2021</b>	<b>Technology &amp; Design \$'000</b>	<b>Greenwich \$'000</b>	<b>Go Study \$'000</b>	<b>Intersegment eliminations/ unallocated \$'000</b>	<b>Total \$'000</b>
<b>Revenue</b>					
Sales to external customers	15,669	24,234	3,642	-	43,545
Intersegment sales	-	-	565	(565)	-
<b>Total sales revenue</b>	<b>15,669</b>	<b>24,234</b>	<b>4,207</b>	<b>(565)</b>	<b>43,545</b>
Government grants	-	-	125	5,002	5,127
<b>Total revenue</b>	<b>15,669</b>	<b>24,234</b>	<b>4,332</b>	<b>4,437</b>	<b>48,672</b>
<b>Segment operating result</b>	<b>3,191</b>	<b>5,967</b>	<b>127</b>	<b>5,002</b>	<b>14,287</b>
Unallocated items:					
Corporate, finance and IT expenses	-	-	-	(4,215)	(4,215)
Professional and consulting fees	-	-	-	(376)	(376)
Public company related costs	-	-	-	(799)	(799)
Merger and acquisition costs	-	-	-	(1,538)	(1,538)
Property and occupancy costs	-	-	-	(69)	(69)
Other expenses	-	-	-	(851)	(851)
Depreciation and amortisation	(1,303)	(221)	12	(3,141)	(4,653)
Finance cost	-	-	-	(2,033)	(2,033)
Interest revenue	-	-	-	24	24
<b>Profit/(loss) before income tax expense</b>	<b>1,888</b>	<b>5,746</b>	<b>139</b>	<b>(7,996)</b>	<b>(223)</b>
Income tax expense					(232)
<b>Loss after income tax expense</b>					<b>(455)</b>
<b>Assets</b>					
Segment assets	12,749	36,672	4,647	-	54,068
Intersegment eliminations					(3,765)
Unallocated assets					297
<b>Total assets</b>					<b>50,600</b>
<b>Liabilities</b>					
Segment liabilities	11,025	29,088	2,253	-	42,366
Unallocated liabilities					3,004
<b>Total liabilities</b>					<b>45,370</b>

**RedHill Education Limited and its Controlled Entities**  
**Notes to the consolidated financial statements**  
**For the year ended 30 June 2021**

**Note 3. Operating segments (continued)**

<b>Consolidated - 2020</b>	<b>Technology &amp; Design \$'000</b>	<b>Greenwich \$'000</b>	<b>Go Study \$'000</b>	<b>Intersegment eliminations/ unallocated \$'000</b>	<b>Total \$'000</b>
<b>Revenue</b>					
Sales to external customers	19,009	40,381	5,229	-	64,619
Intersegment sales	-	-	1,109	(1,109)	-
<b>Total sales revenue</b>	<b>19,009</b>	<b>40,381</b>	<b>6,338</b>	<b>(1,109)</b>	<b>64,619</b>
Government grants (JobKeeper)	-	-	19	1,947	1,966
<b>Total revenue</b>	<b>19,009</b>	<b>40,381</b>	<b>6,357</b>	<b>838</b>	<b>66,585</b>
<b>Segment operating result</b>	<b>4,134</b>	<b>11,110</b>	<b>469</b>	<b>1,951</b>	<b>17,664</b>
Unallocated items:					
Corporate, finance and IT expenses	-	-	-	(4,807)	(4,807)
Professional and consulting fees	-	-	-	(349)	(349)
Public company related costs	-	-	-	(688)	(688)
Merger and acquisition costs	-	-	-	0	0
Property and occupancy costs	-	-	-	(231)	(231)
Other expenses	-	-	-	(815)	(815)
Depreciation and amortisation	(2,519)	(3,430)	(288)	(949)	(7,186)
Finance cost	-	-	-	(2,238)	(2,238)
Interest revenue	-	-	-	103	103
Onerous contract expense	(749)	-	-	-	(749)
Impairment of assets	(8,020)	(8,787)	(396)	-	(17,203)
<b>Loss before income tax expense</b>	<b>(7,154)</b>	<b>(1,107)</b>	<b>(215)</b>	<b>(8,023)</b>	<b>(16,499)</b>
Income tax expense	-	-	-	-	(3,146)
<b>Loss after income tax expense</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(19,645)</b>
<b>Assets</b>					
Segment assets	10,122	33,767	3,877	-	47,766
Intersegment eliminations	-	-	-	-	(3,767)
Unallocated assets	-	-	-	-	8,879
<b>Total assets</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>52,878</b>
<b>Liabilities</b>					
Segment liabilities	9,212	29,789	1,121	-	40,122
Unallocated liabilities	-	-	-	-	9,302
<b>Total liabilities</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>49,424</b>

**RedHill Education Limited and its Controlled Entities**  
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**Note 4. Revenue from contracts with customers**

	<b>Consolidated</b>	
	<b>2021</b>	<b>2020</b>
	<b>\$'000</b>	<b>\$'000</b>
Tuition related revenue	39,903	59,389
Commission revenue	3,642	5,230
	<hr/>	<hr/>
Revenue from contracts with customers	<u>43,545</u>	<u>64,619</u>

*Disaggregation of revenue*

The disaggregation of revenue from contracts with customers is as follows:

	<b>Consolidated</b>	
	<b>2021</b>	<b>2020</b>
	<b>\$'000</b>	<b>\$'000</b>
<i>Geographical revenue from contracts with customers</i>		
Australia	43,545	62,968
Europe	-	1,504
South America	-	147
	<hr/>	<hr/>
	<u>43,545</u>	<u>64,619</u>

*Timing of revenue recognition from contracts with customers*

Services transferred over time	39,903	59,389
Services transferred at a point in time	3,642	5,230
	<hr/>	<hr/>
	<u>43,545</u>	<u>64,619</u>

**Note 5. Other income**

	<b>Consolidated</b>	
	<b>2021</b>	<b>2020</b>
	<b>\$'000</b>	<b>\$'000</b>
Government grants	5,127	1,966
	<hr/>	<hr/>

*Government grants*

During the COVID-19 pandemic, the consolidated entity has received JobKeeper support payments from the Australian Government of \$5,002,000 (2020: \$1,966,000) which are passed on to eligible employees and stimulus support payments of \$125,000 (2020: \$nil) from the Italian Government. These have been recognised as government grants in the financial statements and recorded as other income over the periods in which the related expenses are recognised. The JobKeeper payment scheme in its current form ran each fortnight from 30 March until 28 September 2020 and were extended until 28 March 2021.

**RedHill Education Limited and its Controlled Entities**  
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**Note 6. Expenses**

	<b>Consolidated</b>	
	<b>2021</b>	<b>2020</b>
	<b>\$'000</b>	<b>\$'000</b>
Loss before income tax includes the following specific expenses:		
<i>Depreciation</i>		
Leasehold improvements	421	1,031
Plant and equipment	844	865
Land and buildings right-of-use assets	3,020	4,887
Office equipment right-of-use assets	7	7
	<hr/>	<hr/>
Total depreciation	4,292	6,790
<i>Amortisation</i>		
Copyrights	361	396
	<hr/>	<hr/>
Total depreciation and amortisation	4,653	7,186
<i>Finance costs</i>		
Unwind of the discount of provisions	85	74
Interest and finance charges paid/payable on lease liabilities	1,948	2,164
	<hr/>	<hr/>
Finance costs expensed	2,033	2,238
<i>Leases</i>		
Short-term lease payments	196	380
Low-value assets lease payments	30	76
	<hr/>	<hr/>
	226	456
<i>Superannuation expense</i>		
Defined contribution superannuation expense	1,887	2,791
	<hr/>	<hr/>

**RedHill Education Limited and its Controlled Entities**  
**Notes to the consolidated financial statements**  
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**Note 7. Income tax expense**

	<b>Consolidated</b>	
	<b>2021</b>	<b>2020</b>
	<b>\$'000</b>	<b>\$'000</b>
<i>Income tax expense</i>		
Current tax	54	1,348
Deferred tax - origination/(reversal) of temporary differences	291	(4,288)
Deferred tax assets write down / (reversal)	(291)	6,086
Prior year under provision	178	-
	<u>232</u>	<u>3,146</u>
Aggregate income tax expense		
Deferred tax included in income tax expense comprises:		
Decrease/(increase) in deferred tax assets (note 14)	291	(4,288)
	<u>(223)</u>	<u>(16,499)</u>
<i>Numerical reconciliation of income tax expense and tax at the statutory rate</i>		
Loss before income tax expense	(223)	(16,499)
Tax at the statutory tax rate of 30%	(67)	(4,950)
Tax effect amounts which are not deductible/(taxable) in calculating taxable income:		
- Deferred tax assets write down / (reversal)	(291)	6,086
- Impairment of goodwill	-	1,844
- Foreign branch losses	341	94
- Prior year under provision	178	-
- Share-based payments	53	48
- Other	18	24
	<u>232</u>	<u>3,146</u>
Income tax expense		

	<b>Consolidated</b>	
	<b>2021</b>	<b>2020</b>
	<b>\$'000</b>	<b>\$'000</b>

<i>Amounts credited directly to equity</i>		
Deferred tax assets (note 14)	-	(142)

*Recognition of deferred tax assets*

The consolidated entity is required to re-assess both recognised and unrecognised deferred tax assets at the end of each reporting period. A deferred tax asset is recognised to the extent that it is probable that future tax profits will be available to against which the temporary difference can be utilised.

Deferred tax assets relating to unused tax losses are recognised only to the extent there is convincing evidence that the consolidated entity will have sufficient taxable profits in the foreseeable short term to use those unused tax losses.

The directors have considered the recognition of a deferred tax asset for the consolidated entity as at 30 June 2021 and have decided that given the consolidated entity is not expected to make tax payments in the foreseeable future they would not recognise the deferred tax balance of \$5,795,000 (30 June 2020: \$6,086,000) (note 14), which is the balance the consolidated entity would have otherwise recognised as at 30 June 2021.



**RedHill Education Limited and its Controlled Entities**  
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**Note 8. Cash and cash equivalents**

	<b>Consolidated</b>	
	<b>2021</b>	<b>2020</b>
	<b>\$'000</b>	<b>\$'000</b>
<i>Current assets</i>		
Cash at bank and on hand	23,909	22,194

**Note 9. Trade receivables**

	<b>Consolidated</b>	
	<b>2021</b>	<b>2020</b>
	<b>\$'000</b>	<b>\$'000</b>
<i>Current assets</i>		
Trade receivables	10,044	8,189
Less: Allowance for expected credit losses	(1,249)	(867)
	<u>8,795</u>	<u>7,322</u>

*Allowance for expected credit losses*

The consolidated entity has recognised a loss of \$62,000 in profit or loss in respect of impairment of receivables for the year ended 30 June 2021 (2020: \$153,000). The consolidated entity has adopted the simplified approach to expected credit losses (ECL) under AASB 9, which requires the recognition of lifetime ECL at all times.

	<b>Expected credit loss rate</b>	<b>Carrying amount</b>	<b>Allowance for expected credit losses</b>	<b>Expected credit loss rate</b>	<b>Carrying amount</b>	<b>Allowance for expected credit losses</b>
	<b>2021</b>	<b>2021</b>	<b>2021</b>	<b>2020</b>	<b>2020</b>	<b>2020</b>
<b>Consolidated - Greenwich</b>	<b>%</b>	<b>\$'000</b>	<b>\$'000</b>	<b>%</b>	<b>\$'000</b>	<b>\$'000</b>
Current		5,982			5,551	
0 to 6 months overdue		1,233			917	
Over 6 months overdue		583			572	
	7.1%	<u>7,798</u>	<u>556</u>	9.6%	<u>7,040</u>	<u>674</u>
	<b>Expected credit loss rate</b>	<b>Carrying amount</b>	<b>Allowance for expected credit losses</b>	<b>Expected credit loss rate</b>	<b>Carrying amount</b>	<b>Expected credit loss rate</b>
	<b>2021</b>	<b>2021</b>	<b>2021</b>	<b>2020</b>	<b>2020</b>	<b>2020</b>
<b>Consolidated - Technology and design</b>	<b>%</b>	<b>\$'000</b>	<b>\$'000</b>	<b>%</b>	<b>\$'000</b>	<b>\$'000</b>
Course to commence		93			155	
Active Students		1,311			479	
Inactive Students		629			304	
	31.3%	<u>2,033</u>	<u>635</u>	15.2%	<u>938</u>	<u>143</u>

**RedHill Education Limited and its Controlled Entities**  
**Notes to the consolidated financial statements**  
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**Note 9. Trade receivables (continued)**

	Expected credit loss rate 2021 %	Carrying amount 2021 \$'000	Allowance for expected credit losses 2021 \$'000	Expected credit loss rate 2020 %	Carrying amount 2020 \$'000	Allowance for expected credit losses 2020 \$'000
<b>Consolidated - Go Study</b>						
Over 6 months overdue	27.2%	<u>213</u>	<u>58</u>	23.7%	<u>211</u>	<u>50</u>

The consolidated entity has increased its monitoring of debt recovery as there is an increased probability of customers delaying payment or being unable to pay, due to COVID-19 pandemic. As a result, the calculation of expected credit losses has been revised as at 30 June 2021 and rates have revised for each operating segments based on experience and economic factors.

Movements in the allowance for expected credit losses are as follows:

	Consolidated	
	2021 \$'000	2020 \$'000
Opening balance	867	899
Additional provisions recognised	364	733
Expected credit loss adjustment (refer to Note 16)	565	-
Receivables written off during the year as uncollectable	<u>(547)</u>	<u>(765)</u>
Closing balance	<u>1,249</u>	<u>867</u>

**Note 10. Prepayments and other assets**

	Consolidated	
	2021 \$'000	2020 \$'000
<i>Current assets</i>		
Prepayments	327	716
Deposits	118	158
Other current assets	<u>887</u>	<u>1,657</u>
	<u>1,332</u>	<u>2,531</u>
<i>Non-current assets</i>		
Deposits	<u>2,471</u>	<u>2,454</u>
	<u>3,803</u>	<u>4,985</u>

Other current assets represents student acquisition costs which are treated as prepayments and are fully refundable until the date the students commence their studies.

**RedHill Education Limited and its Controlled Entities**  
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**Note 11. Property, plant and equipment**

	<b>Consolidated</b>	
	<b>2021</b>	<b>2020</b>
	<b>\$'000</b>	<b>\$'000</b>
<i>Non-current assets</i>		
Leasehold improvements - at cost	10,107	9,980
Less: Accumulated depreciation	(5,482)	(5,061)
Less: Accumulated impairment	(2,657)	(2,657)
	1,968	2,262
Plant and equipment - at cost	7,075	6,703
Less: Accumulated depreciation	(5,718)	(4,874)
	1,357	1,829
Assets under construction - at cost *	127	318
	3,452	4,409

\*The asset under construction represents systems projects (2020: campus improvements projects) yet to be finalised.

*Reconciliations*

Reconciliations of the written down values at the beginning and end of the current and previous financial year are set out below:

<b>Consolidated</b>	<b>Leasehold improvements \$'000</b>	<b>Plant and equipment \$'000</b>	<b>Assets under construction \$'000</b>	<b>Total \$'000</b>
Balance at 1 July 2019	4,300	1,314	614	6,228
Additions	1,650	982	102	2,734
Impairment of assets	(2,657)	-	-	(2,657)
Transfers in/(out)	-	398	(398)	-
Depreciation expense	(1,031)	(865)	-	(1,896)
	2,262	1,829	318	4,409
Balance at 30 June 2020	2,262	1,829	318	4,409
Additions	18	273	17	308
Transfers in/(out)	109	99	(208)	-
Depreciation expense	(421)	(844)	-	(1,265)
	1,968	1,357	127	3,452
Balance at 30 June 2021	1,968	1,357	127	3,452

**RedHill Education Limited and its Controlled Entities**  
**Notes to the consolidated financial statements**  
**For the year ended 30 June 2021**

**Note 12. Right-of-use assets**

	<b>Consolidated</b>	
	<b>2021</b>	<b>2020</b>
	<b>\$'000</b>	<b>\$'000</b>
<i>Non-current assets</i>		
Land and buildings - right-of-use	34,134	33,883
Less: Accumulated depreciation	(16,035)	(13,015)
Less: Accumulated impairment	(8,196)	(8,196)
	<u>9,903</u>	<u>12,672</u>
Office equipment - right-of-use	42	42
Less: Accumulated depreciation	(14)	(7)
	<u>28</u>	<u>35</u>
	<u><u>9,931</u></u>	<u><u>12,707</u></u>

Additions to the right-of-use assets during the year were \$251,000 (30 June 2020: \$10,266,000) prior to depreciation and impairment.

The consolidated entity leases land and buildings for its campuses under agreements of between 1 to 6 years with, in some cases, options to extend. The leases have various escalation clauses. On renewal, the terms of the leases are renegotiated. The consolidated entity also leases IT equipment under agreements expiring within 3 years.

For other AASB 16 lease related disclosures refer to the following:

- note 6 for details of interest on lease liabilities and other lease payments;
- note 18 for lease liabilities at the end of the reporting period and maturity analysis; and
- note 33 for repayment of lease liabilities.

**RedHill Education Limited and its Controlled Entities**  
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**Note 13. Intangibles**

	<b>Consolidated</b>	
	<b>2021</b>	<b>2020</b>
	<b>\$'000</b>	<b>\$'000</b>
<i>Non-current assets</i>		
Customer contracts - at cost	406	406
Less: Accumulated amortisation	(406)	(406)
	<u>-</u>	<u>-</u>
Software - at cost	470	470
Less: Accumulated amortisation	(470)	(470)
	<u>-</u>	<u>-</u>
Copyrights - at cost	7,415	7,037
Less: Accumulated amortisation	(6,500)	(6,139)
Less: Accumulated impairment	(205)	(205)
	<u>710</u>	<u>693</u>
Licenses - at cost	20	20
Less: Accumulated amortisation	(20)	(20)
	<u>-</u>	<u>-</u>
	<u><u>710</u></u>	<u><u>693</u></u>

*Reconciliations*

Reconciliations of the written down values at the beginning and end of the current and previous financial year are set out below:

<b>Consolidated</b>	<b>Goodwill</b>	<b>Copyrights</b>	<b>Total</b>
	<b>\$'000</b>	<b>\$'000</b>	<b>\$'000</b>
Balance at 1 July 2019	6,145	777	6,922
Additions	-	517	517
Impairment of assets	(6,145)	(205)	(6,350)
Amortisation expense	-	(396)	(396)
	<u>-</u>	<u>(396)</u>	<u>(396)</u>
Balance at 30 June 2020	-	693	693
Additions	-	378	378
Amortisation expense	-	(361)	(361)
	<u>-</u>	<u>(361)</u>	<u>(361)</u>
Balance at 30 June 2021	<u>-</u>	<u>710</u>	<u>710</u>

**Impairment tests for goodwill**

The goodwill has been written down to \$nil and no further impairment testing is necessary.

**RedHill Education Limited and its Controlled Entities**  
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**Note 14. Deferred tax**

	<b>Consolidated</b>	
	<b>2021</b>	<b>2020</b>
	<b>\$'000</b>	<b>\$'000</b>
Deferred tax assets comprise temporary differences attributable to:		
Right of use assets	(218)	719
Deferred student acquisition costs	218	453
Intangible assets	-	(1,172)
	<u>-</u>	<u>(1,172)</u>
Deferred tax asset	<u>-</u>	<u>-</u>

	<b>Consolidated</b>	
	<b>2021</b>	<b>2020</b>
	<b>\$'000</b>	<b>\$'000</b>
Unrecognised deferred tax assets comprise temporary differences attributable to:		
Intangible assets	1,077	-
Lease liabilities	2,499	3,950
Property, plant and equipment	280	797
Employee benefits	492	428
Accrued expenses	539	453
Allowance for expected credit losses	376	261
Other	532	197
	<u>5,795</u>	<u>6,086</u>

*Movements:*

Opening balance	-	1,894
Credited/(charged) to profit or loss (note 7)	(291)	4,288
Credited to equity (note 7)	-	142
Deferred tax assets (write down) / reversal	291	(6,086)
Other	-	(238)
	<u>-</u>	<u>-</u>
Closing balance	<u>-</u>	<u>-</u>

Refer to note 7 on Recognition of Deferred tax Assets.

**RedHill Education Limited and its Controlled Entities**  
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**Note 15. Trade and other payables**

	<b>Consolidated</b>	
	<b>2021</b>	<b>2020</b>
	<b>\$'000</b>	<b>\$'000</b>
<i>Current liabilities</i>		
Trade payables	1,407	2,558
Payroll accruals	1,750	1,524
Other payables	2,729	548
	<u>5,886</u>	<u>4,630</u>

Refer to note 24 for further information on financial instruments.

**Note 16. Contract liabilities**

	<b>Consolidated</b>	
	<b>2021</b>	<b>2020</b>
	<b>\$'000</b>	<b>\$'000</b>
<i>Current liabilities</i>		
Contract liabilities	<u>16,374</u>	<u>17,518</u>

*Tuition related performance obligations*

Contract liabilities relates to tuition fees in relation to domestic and international students where an agreement has been signed and a payment plan is in place with students for studies which are expected to be undertaken after the balance date. The aggregate amount of the transaction price allocated to tuition related services, which are paid in advance or due for payment and are yet to be delivered at balance date was \$16,374,000 as at 30 June 2021 (2020: \$17,518,000) and is expected to be recognised as revenue in future periods. The duration of study is used to measure the progress of the performance obligation to determine how much revenue should be recognised, and that revenue is recognised as the performance obligation is satisfied. The expected performance obligation of contract liabilities is within 12 months.

The movements in the contract liabilities are as follows:

	<b>Consolidated</b>	
	<b>2021</b>	<b>2020</b>
	<b>\$'000</b>	<b>\$'000</b>
Opening balance	17,518	15,547
New contract sales net of reversals	38,797	58,980
Revenue recognised	(39,376)	(57,009)
Expected credit loss adjustment (refer note 9)	(565)	-
	<u>16,374</u>	<u>17,518</u>
Closing balance	<u>16,374</u>	<u>17,518</u>

**RedHill Education Limited and its Controlled Entities**  
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**Note 16. Contract liabilities (continued)**

	<b>Consolidated</b>	
	<b>2021</b>	<b>2020</b>
	<b>\$'000</b>	<b>\$'000</b>
Contract liabilities consists of:		
Contract liabilities paid, and due for payment	16,374	17,518
Contract liabilities not yet due for payment	20,253	19,412
	<u>36,627</u>	<u>36,930</u>
Total contract liabilities	<u><u>36,627</u></u>	<u><u>36,930</u></u>

**Note 17. Provisions**

	<b>Consolidated</b>	
	<b>2021</b>	<b>2020</b>
	<b>\$'000</b>	<b>\$'000</b>
<i>Current liabilities</i>		
Lease make good	101	-
<i>Non-current liabilities</i>		
Provision for make good	795	826
Onerous contract provisions	372	749
	<u>1,167</u>	<u>1,575</u>
	<u><u>1,268</u></u>	<u><u>1,575</u></u>

The provisions represent the present value of the estimated costs to make good the premises leased by the consolidated entity at the end of the respective lease terms and an onerous contract raised in June 2020.

*Movements in provisions*

Movements in each class of provision during the current financial year, other than employee benefits, are set out below:

	<b>Lease make good \$'000</b>	<b>Onerous contracts \$'000</b>
<b>Consolidated - 2021</b>		
Carrying amount at the start of the year	826	749
Additional provisions recognised	70	-
Payments	-	(251)
Unused amounts reversed	-	(126)
	<u>896</u>	<u>372</u>
Carrying amount at the end of the year	<u><u>896</u></u>	<u><u>372</u></u>



**RedHill Education Limited and its Controlled Entities**  
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**Note 18. Lease liabilities**

	<b>Consolidated</b>	
	<b>2021</b>	<b>2020</b>
	<b>\$'000</b>	<b>\$'000</b>
<i>Current liabilities</i>		
Lease liability	5,237	4,674
<i>Non-current liabilities</i>		
Lease liability	14,733	19,587
	<u>19,970</u>	<u>24,261</u>

The remaining contractual maturities of lease liabilities is outlined below:

	<b>Average</b>				<b>Total</b>
	<b>interest rate</b>	<b>Less than 1</b>	<b>Between 1</b>	<b>Between 2</b>	<b>contractual</b>
	<b>%</b>	<b>year</b>	<b>and 2 years</b>	<b>and 7 years</b>	<b>maturity</b>
<b>2021</b>					
Undiscounted lease payments	9.72%	6,761	5,380	12,251	24,392
<b>2020</b>					
Undiscounted lease payments	9.83%	6,845	6,840	18,546	32,231

**Note 19. Employee benefits**

	<b>Consolidated</b>	
	<b>2021</b>	<b>2020</b>
	<b>\$'000</b>	<b>\$'000</b>
<i>Current liabilities</i>		
Annual leave	1,318	1,100
Long service leave	369	250
	<u>1,687</u>	<u>1,350</u>
<i>Non-current liabilities</i>		
Long service leave	131	90
	<u>1,818</u>	<u>1,440</u>

**Note 20. Issued capital**

	<b>Consolidated</b>			
	<b>2021</b>	<b>2020</b>	<b>2021</b>	<b>2020</b>
	<b>Shares</b>	<b>Shares</b>	<b>\$'000</b>	<b>\$'000</b>
Ordinary shares - fully paid	50,852,123	47,156,520	30,592	28,557

**RedHill Education Limited and its Controlled Entities**  
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**Note 20. Issued capital (continued)**

*Movements in ordinary share capital*

<b>Details</b>	<b>Date</b>	<b>Shares</b>	<b>Issue price</b>	<b>\$'000</b>
Balance	1 July 2019	30,815,885		19,166
Shares issued on the exercise of options	6 January 2020	4,167	\$1.200	5
Shares issued through placement	24 June 2020	7,703,975	\$0.600	4,622
Shares issued through Institutional Entitlement Offer	24 June 2020	8,632,493	\$0.600	5,179
Share issue cost, net of tax		-	\$0.000	(415)
Balance	30 June 2020	47,156,520		28,557
Shares issued through Retail Entitlement Offer	9 July 2020	3,695,603	\$0.600	2,217
Share issue cost, net of tax		-	\$0.000	(182)
Balance	30 June 2021	<u>50,852,123</u>		<u>30,592</u>

*Reconciliation of shares issued to the statement of cash flow:*

	<b>Consolidated</b>	
	<b>2021</b>	<b>2020</b>
	<b>\$'000</b>	<b>\$'000</b>
Shares issued through placement	-	4,622
Shares issued through Entitlement Offer	2,217	5,179
Less share issue costs nets of tax (FY2021) pre-tax (FY2020)	(182)	(588)
Gross proceeds per Cash Flow Statement	2,035	9,213
Tax deduction benefit related to share issue costs		173
Net proceeds from issue of shares	<u>2,035</u>	<u>9,386</u>

*Ordinary shares*

Ordinary shares entitle the holder to participate in any dividends declared and any proceeds attributable to shareholders should the company be wound up in proportions that consider both the number of shares held and the extent to which those shares are paid up. The fully paid ordinary shares have no par value.

On a show of hands every member present at a meeting in person or by proxy shall have one vote and upon a poll each share shall have one vote.

*Share buy-back*

There is no current on-market share buy-back.

*Capital risk management*

The consolidated entity's objectives when managing capital are to safeguard its ability to continue as a going concern, so that it can provide returns for shareholders and benefits for other stakeholders and to maintain an optimum capital structure to reduce the cost of capital.

In order to maintain or adjust the capital structure, the consolidated entity may adjust the amount of dividends paid to shareholders, return capital to shareholders and issue new shares.

**RedHill Education Limited and its Controlled Entities**  
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**Note 20. Issued capital (continued)**

Capital is regarded as total equity, as recognised in the statement of financial position, plus net debt. Net debt is calculated as total borrowings less cash and cash equivalents.

The consolidated entity would look to raise capital when an opportunity to invest in a business or company was seen as value adding relative to the current parent entity's share price at the time of the investment.

The capital risk management policy remains unchanged from the 30 June 2020 Annual Report.

**Note 21. Reserves**

	Consolidated	
	2021	2020
	\$'000	\$'000
Foreign currency reserve	29	10
Share-based payments reserve	355	178
	<u>384</u>	<u>188</u>

*Foreign currency reserve*

The reserve is used to recognise exchange differences arising from translation of the financial statements of foreign operations to Australian dollars. It is also used to recognise gains and losses on hedges of the net investments in foreign operations.

*Share-based payments reserve*

The reserve is used to recognise the value of equity benefits provided to employees and directors as part of their remuneration, and other parties as part of their compensation for services under the consolidated entity's Employee Incentive Plan.

**RedHill Education Limited and its Controlled Entities**  
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**Note 21. Reserves (continued)**

*Movements in reserves*

Movements in each class of reserve during the current and previous financial year are set out below:

<b>Consolidated</b>	<b>Foreign currency translation \$'000</b>	<b>Share-based payments \$'000</b>
Balance at 1 July 2019	-	22
Foreign currency translation	10	-
Share-based payments	-	29
Transfer back of lapsed options	-	(35)
Fair value of exercised options	-	(4)
Share rights reserve	-	166
	<hr/>	<hr/>
Balance at 30 June 2020	10	178
Foreign currency translation	19	-
Share-based payments	-	21
Transfer back of lapsed options	-	(6)
Share rights reserve	-	162
	<hr/>	<hr/>
Balance at 30 June 2021	<u>29</u>	<u>355</u>

**Note 22. Accumulated losses**

	<b>Consolidated</b>	
	<b>2021 \$'000</b>	<b>2020 \$'000</b>
Accumulated losses at the beginning of the financial year	(25,291)	(5,034)
Loss after income tax expense for the year	(455)	(19,645)
Dividends paid (note 23)	-	(616)
Transfer from share-based payment reserve	-	4
	<hr/>	<hr/>
Accumulated losses at the end of the financial year	<u>(25,746)</u>	<u>(25,291)</u>

**RedHill Education Limited and its Controlled Entities**  
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**Note 23. Dividends**

	<b>Consolidated</b>	
	<b>2021</b>	<b>2020</b>
	<b>\$'000</b>	<b>\$'000</b>
Dividends paid during the reporting period	-	616

*Franking credits*

	<b>Consolidated</b>	
	<b>2021</b>	<b>2020</b>
	<b>\$'000</b>	<b>\$'000</b>
Franking credits available at the reporting date based on a tax rate of 30%	1,911	1,911
Franking credits available for subsequent financial years based on a tax rate of 30%	1,911	1,911

**Note 24. Financial instruments**

***Financial risk management objectives***

The consolidated entity's activities expose it to a variety of financial risks: market risk, credit risk and liquidity risk. The consolidated entity's overall risk management program focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the financial performance of the consolidated entity. The consolidated entity uses different methods to measure different types of risk to which it is exposed. These methods include sensitivity analysis in the case of interest rate risk and foreign currency risk, and ageing analysis for credit risk.

Risk management is carried out by senior finance executives ('finance') under policies approved by the Board of Directors ('the Board'). These policies include identification and analysis of the risk exposure of the consolidated entity and appropriate procedures, controls and risk limits. Finance reports to the Board on a monthly basis.

***Market risk***

*Foreign currency risk*

The consolidated entity is not exposed to significant foreign currency risk. Management follow the trend in the Australian dollar to ensure that pricing implications for international students undertaking the consolidated entity's courses is understood, as all courses are paid for in Australian dollars.

*Price risk*

The consolidated entity is not exposed to any significant price risk.

*Interest rate risk*

Interest rate risk arises from fluctuations in interest bearing financial assets or liabilities that the consolidated entity may have. The consolidated entity's main interest rate risk arises from its cash at bank and cash equivalents.

**RedHill Education Limited and its Controlled Entities**  
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**Note 24. Financial instruments (continued)**

As at the reporting date, the consolidated entity had the following cash and cash equivalents and term deposits:

<b>Consolidated</b>	<b>2021</b>		<b>2020</b>	
	<b>Weighted average interest rate %</b>	<b>Balance \$'000</b>	<b>Weighted average interest rate %</b>	<b>Balance \$'000</b>
Cash and cash equivalents	0.06%	23,909	0.13%	22,194
Term Deposits - Restricted Cash (note 10)	0.28%	<u>2,471</u>	1.02%	<u>2,454</u>
Net exposure to cash flow interest rate risk		<u><u>26,380</u></u>		<u><u>24,648</u></u>

An official increase/decrease in interest rates of 25 (2020: 25) basis points would have favourable/adverse effect on profit before tax of \$66,000 (2020: favourable/adverse \$62,000) and favourable/adverse effect on equity of \$46,000 (2020: adverse/favourable \$43,000) per annum. The percentage change is based on the expected volatility of interest rates using market data and analysts' forecasts.

***Credit risk***

Credit risk refers to the risk that a counterparty will default on its contractual obligations resulting in financial loss to the consolidated entity. The maximum exposure to credit risk at the reporting date to recognised financial assets is the carrying amount, net of any provisions for impairment of those assets, as disclosed in the statement of financial position and notes to the financial statements. The consolidated entity does not hold any collateral.

The consolidated entity has adopted a lifetime expected loss allowance in estimating expected credit losses to trade receivables through the use of a provisions matrix using fixed rates of credit loss provisioning. These provisions are considered representative across all customers of the consolidated entity based on recent sales experience, historical collection rates and forward-looking information that is available. As disclosed in note 9, due to the Coronavirus (COVID-19) pandemic, the calculation of expected credit losses has been revised as at 30 June 2021.

The consolidated entity has no significant credit risk exposure to any individual receivable.

***Liquidity risk***

Vigilant liquidity risk management requires the consolidated entity to maintain sufficient liquid assets (mainly cash and cash equivalents) and available borrowing facilities to be able to pay debts as and when they become due and payable.

The consolidated entity manages liquidity risk by maintaining adequate cash reserves and available borrowing facilities by continuously monitoring actual and forecast cash flows and matching the maturity profiles of financial assets and liabilities.

**RedHill Education Limited and its Controlled Entities**  
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**Note 24. Financial instruments (continued)**

*Remaining contractual maturities*

The following tables detail the consolidated entity's remaining contractual maturity for its financial instrument liabilities. The tables have been drawn up based on the undiscounted cash flows of financial liabilities based on the earliest date on which the financial liabilities are required to be paid. The tables include both interest and principal cash flows disclosed as remaining contractual maturities and therefore these totals may differ from their carrying amount in the statement of financial position.

<b>Consolidated - 2021</b>	<b>1 year or less \$'000</b>	<b>Between 1 and 2 years \$'000</b>	<b>Between 2 and 5 years \$'000</b>	<b>Over 5 years \$'000</b>	<b>Remaining contractual maturities \$'000</b>
<b>Non-derivatives</b>					
<i>Non-interest bearing</i>					
Trade payables	1,407	-	-	-	1,407
Payroll accruals	1,750	-	-	-	1,750
Other payables	2,729	-	-	-	2,729
<b>Total non-derivatives</b>	<b>5,886</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>5,886</b>

<b>Consolidated - 2020</b>	<b>1 year or less \$'000</b>	<b>Between 1 and 2 years \$'000</b>	<b>Between 2 and 5 years \$'000</b>	<b>Over 5 years \$'000</b>	<b>Remaining contractual maturities \$'000</b>
<b>Non-derivatives</b>					
<i>Non-interest bearing</i>					
Trade payables	2,558	-	-	-	2,558
Payroll accruals	1,524	-	-	-	1,524
Other payables	548	-	-	-	548
<b>Total non-derivatives</b>	<b>4,630</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>4,630</b>

The cash flows in the maturity analysis above are not expected to occur significantly earlier than disclosed.

***Fair value of financial instruments***

Unless otherwise stated, the carrying amounts of financial instruments reflect their fair value. The carrying amounts of trade receivables and trade payables are assumed to approximate their fair values due to their short-term nature. The fair value of financial liabilities is estimated by discounting the remaining contractual maturities at the current market interest rate that is available for similar financial instruments.

**RedHill Education Limited and its Controlled Entities**  
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**Note 25. Key management personnel disclosures**

*Compensation*

The aggregate compensation made to directors and other members of key management personnel of the consolidated entity is set out below:

	<b>Consolidated</b>	
	<b>2021</b>	<b>2020</b>
	<b>\$</b>	<b>\$</b>
Short-term employee benefits	1,214,961	1,039,532
Post-employment benefits	43,388	40,312
Long-term benefits	39,458	7,599
	<u>1,297,807</u>	<u>1,087,443</u>

**Note 26. Remuneration of auditors**

During the financial year the following fees were paid or payable for services provided by RSM Australia Partners, the current auditors of consolidated entity:

	<b>Consolidated</b>	
	<b>2021</b>	<b>2020</b>
	<b>\$</b>	<b>\$</b>
<i>Audit services - RSM Australia Partners</i>		
Audit or review of the financial statements	<u>130,000</u>	<u>144,350</u>
<i>Other services - RSM Australia Partners</i>		
Tax services	<u>19,000</u>	<u>15,000</u>
	<u>149,000</u>	<u>159,350</u>
<i>Other services - RSM Australia Partners</i>		
Preparation of the tax return	<u>12,500</u>	<u>3,150</u>

**Note 27. Contingent liabilities**

The consolidated entity has given bank guarantees as at 30 June 2021 \$4,241,000 of \$ (2020: \$4,280,000) to various lessors.

The consolidated entity has a bank guarantee facility with a limit of \$4,500,000 with National Australia Bank (NAB). The consolidated entity has term deposits of \$2,471,000 classified within non-current assets to support this facility. The consolidated entity is required to maintain a minimum cash balance of 100% of the bank guarantee facility with NAB, inclusive of amounts held as term deposits.

**Note 28. Related party transactions**

*Parent entity*

RedHill Education Limited is the parent entity.



**RedHill Education Limited and its Controlled Entities**  
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**Note 28. Related party transactions (continued)**

*Subsidiaries*

Interests in subsidiaries are set out in note 30.

*Key management personnel*

Disclosures relating to key management personnel are set out in note 25.

*Transactions with related parties*

In addition to the remuneration paid to KMP, amounts to related parties of the directors totalling \$63,180 were paid during the period for administrative support services (year ended 30 June 2020: \$65,425).

All transactions were undertaken on an arm's length basis.

*Receivable from and payable to related parties*

There were no trade receivables from related parties during the current and previous reporting period.

Amounts payable totalling \$74,708 for Director's Fees, were due and payable as at 30 June 2021 (year ended 30 June 2020: \$5,833)

*Loans to/from related parties*

There were no loans to or from related parties at the current and previous reporting date.

**Note 29. Parent entity information**

Set out below is the supplementary information about the parent entity.

*Statement of profit or loss and other comprehensive income*

	<b>Parent</b>	
	<b>2021</b>	<b>2020</b>
	<b>\$'000</b>	<b>\$'000</b>
Loss after income tax <sup>1</sup>	(4,490)	(19,780)
Total comprehensive income loss <sup>1</sup>	(4,490)	(19,780)

The 2020 loss after income tax and total comprehensive income loss was restated due to correction of an error identified and the impairment of investments in subsidiaries of \$14,902,000 as a result of the CGU impairment review in June 2020.

**RedHill Education Limited and its Controlled Entities**  
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**Note 29. Parent entity information (continued)**

*Statement of financial position*

	<b>Parent</b>	
	<b>2021</b>	<b>2020</b>
	<b>\$'000</b>	<b>\$'000</b>
Total current assets	461	13,571
Total assets	13,168	29,366
Total current liabilities	19,025	31,182
Total liabilities	30,768	44,688
Equity		
Issued capital	30,592	28,557
Share-based payments reserve	355	178
Accumulated losses	(48,547)	(44,057)
Total deficiency in equity	<u>(17,600)</u>	<u>(15,322)</u>

*Contingent liabilities*

The parent entity has given bank guarantees as at 30 June 2021 of \$4,241,000 of (2020: \$4,280,000) to various lessors in respect of the consolidated entity's operations. Refer to note 27 for further information in relation to the bank guarantees.

*Significant accounting policies*

The accounting policies of the parent entity are consistent with those of the consolidated entity, as disclosed in note 1, except for the following:

- Investments in subsidiaries are accounted for at cost, less any impairment; and
- Dividends received from subsidiaries are recognised as income in the parent entity.

**RedHill Education Limited and its Controlled Entities**  
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**Note 30. Interests in subsidiaries**

The consolidated financial statements incorporate the assets, liabilities and results of the following subsidiaries in accordance with the accounting policy described in note 1:

Name	Principal place of business / Country of incorporation	Ownership interest	
		2021 %	2020 %
Go Study Australia Pty Limited	Australia	100%	100%
Academy of Information Technology Pty Ltd	Australia	100%	100%
International School of Colour and Design Pty Ltd	Australia	100%	100%
Greenwich English College Pty Ltd	Australia	100%	100%
Go Study Australia Intercambio Cultural Ltda *	Brazil	100%	100%
Go Study Australia S.A.C. *	Peru	100%	100%
Go Study Australia Sociedad Limitada **	Spain	100%	100%

\* 75% owned by Go Study Australia Pty Limited and 25% owned by RedHill Education Limited

\*\* 100% owned by Go Study Australia Pty Limited

**Note 31. Deed of cross guarantee**

Pursuant to ASIC Class Order 2016/785, the wholly-owned subsidiaries as mentioned below are relieved from the Corporation Act 2001 requirements for preparation, audit, and lodgement of financial reports and directors' report.

As a condition of the Class Order, RedHill Education Limited and its subsidiaries (closed group) entered into a Deed of Cross Guarantee. The effect of the Deed is that RedHill Education Limited has guaranteed to pay any deficiency in the event of the winding up of any of those subsidiaries.

Those subsidiaries have also given a similar guarantee in the event that RedHill Education Limited is wound up.

The deed was executed on 30 June 2017.

The subsidiaries subject to the Deed at the end of the reporting period are:

- RedHill Education Limited
- Go Study Australia Pty Limited
- Academy of Information Technology Pty Limited
- International School of Colour and Design Pty Limited
- Greenwich English College Pty Limited

The above companies represent a 'closed group' for the purposes of the Class Order.

**RedHill Education Limited and its Controlled Entities**  
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**Note 31. Deed of cross guarantee (continued)**

Set out below is a consolidated statement of profit or loss and other comprehensive income and statement of financial position of the 'Closed Group'.

	<b>2021</b>	<b>2020</b>
	<b>\$'000</b>	<b>\$'000</b>
<b>Statement of profit or loss and other comprehensive income</b>		
Revenue	43,586	62,472
Other income	5,002	1,947
Salaries and employee benefits expense	(24,848)	(32,972)
Cost of services	(7,904)	(11,913)
Depreciation and amortisation expense	(4,644)	(7,176)
Impairment of assets	-	(17,203)
Impairment of receivables	(364)	(733)
Property and occupancy costs	(1,669)	(2,613)
Professional and consulting fees	(510)	(494)
Marketing expenses	(1,448)	(1,665)
Public company related costs	(739)	(688)
Merger and acquisition costs	(1,598)	-
Onerous contract expense	-	(749)
Other expenses	(1,922)	(2,175)
Finance costs	(2,033)	(2,238)
	<hr/>	<hr/>
<b>Profit/(loss) before income tax expense</b>	909	(16,200)
Income tax expense	(216)	(3,116)
	<hr/>	<hr/>
<b>Profit/(loss) after income tax expense</b>	693	(19,316)
Other comprehensive income for the year, net of tax	<hr/>	<hr/>
	-	-
	<hr/>	<hr/>
<b>Total comprehensive income/(loss) for the year</b>	<u>693</u>	<u>(19,316)</u>
	<hr/>	<hr/>
	<b>2021</b>	<b>2020</b>
	<b>\$'000</b>	<b>\$'000</b>
<b>Equity - accumulated losses</b>		
Accumulated losses at the beginning of the financial year	(25,490)	(5,562)
Profit/(loss) after income tax expense	693	(19,316)
Dividends paid	-	(616)
Transfer from share-based payment reserve	-	4
	<hr/>	<hr/>
Accumulated losses at the end of the financial year	<u>(24,797)</u>	<u>(25,490)</u>

**RedHill Education Limited and its Controlled Entities**  
**Notes to the consolidated financial statements**  
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**Note 31. Deed of cross guarantee (continued)**

<b>Statement of financial position</b>	<b>2021</b> <b>\$'000</b>	<b>2020</b> <b>\$'000</b>
<b>Current assets</b>		
Cash and cash equivalents	23,783	22,157
Trade receivables	9,350	7,200
Income tax refund due	-	568
Prepayments and other assets	1,351	2,508
	<u>34,484</u>	<u>32,433</u>
<b>Non-current assets</b>		
Property, plant and equipment	3,430	4,378
Right-of-use assets	9,931	12,707
Intangibles	710	693
Prepayments and other assets	2,471	2,454
	<u>16,542</u>	<u>20,232</u>
<b>Total assets</b>	<u>51,026</u>	<u>52,665</u>
<b>Current liabilities</b>		
Trade and other payables	5,639	4,844
Contract liabilities	16,374	17,518
Lease liabilities	5,296	4,674
Income tax	54	-
Employee benefits	1,440	1,136
Provisions	42	-
	<u>28,845</u>	<u>28,172</u>
<b>Non-current liabilities</b>		
Lease liabilities	14,733	19,587
Employee benefits	131	90
Provisions	1,167	1,575
	<u>16,031</u>	<u>21,252</u>
<b>Total liabilities</b>	<u>44,876</u>	<u>49,424</u>
<b>Net assets</b>	<u>6,150</u>	<u>3,241</u>
<b>Equity</b>		
Issued capital	30,592	28,557
Reserves	355	174
Accumulated losses	(24,797)	(25,490)
<b>Total equity</b>	<u>6,150</u>	<u>3,241</u>

**RedHill Education Limited and its Controlled Entities**  
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**Note 32. Reconciliation of loss after income tax to net cash from operating activities**

	<b>Consolidated</b>	
	<b>2021</b>	<b>2020</b>
	<b>\$'000</b>	<b>\$'000</b>
Loss after income tax expense for the year	(455)	(19,645)
Adjustments for:		
Depreciation and amortisation	4,653	7,186
Share-based payments	177	156
Impairment of assets	-	17,203
Onerous contract non-cash expense / (reversal)	(126)	749
Non-cash finance costs	2,033	2,238
Other non-cash items	161	94
Change in operating assets and liabilities:		
Increase in trade receivables	(1,247)	(5,136)
Decrease in deferred tax assets	-	1,894
Decrease in prepayments	389	218
Decrease in other operating assets	810	1,502
Increase/(decrease) in trade and other payables	1,030	(769)
Increase/(decrease) in contract liabilities	(1,144)	1,972
Increase in provision for income tax	622	1,019
Increase in employee benefits	378	463
Increase/(decrease) in other provisions	(408)	213
Net cash from operating activities	<u>6,873</u>	<u>9,357</u>

**Note 33. Changes in liabilities arising from financing activities**

<b>Consolidated</b>	<b>Lease liabilities \$'000</b>
Balance at 1 July 2019	17,210
Net cash used in financing activities	(5,379)
Acquisition of leases	10,266
Finance costs	<u>2,164</u>
Balance at 30 June 2020	24,261
Net cash used in financing activities	(6,490)
Finance costs	1,948
Lease modifications	<u>251</u>
Balance at 30 June 2021	<u><u>19,970</u></u>

**RedHill Education Limited and its Controlled Entities**  
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**Note 34. Earnings per share**

	<b>Consolidated</b>	
	<b>2021</b>	<b>2020</b>
	<b>\$'000</b>	<b>\$'000</b>
Loss after income tax attributable to the shareholders of RedHill Education Limited	<u>(455)</u>	<u>(19,645)</u>
	<b>Number</b>	<b>Number</b>
Weighted average number of ordinary shares used in calculating basic earnings per share	<u>50,760,999</u>	<u>31,130,347</u>
Weighted average number of ordinary shares used in calculating diluted earnings per share (2)	<u>50,760,999</u>	<u>31,130,347</u>
	<b>Cents</b>	<b>Cents</b>
Basic earnings per share	(0.90)	(63.11)
Diluted earnings per share	(0.90)	(63.11)

*Additional information about the dilutive securities*

- (1) All share options which the board has approved and that have past the first date in which the right can be exercised, are considered to be potential ordinary shares. These options have been included in the determination of diluted earnings per share to the extent to which they are dilutive. 465,000 options (30 June 2020: 355,000 options) were not included in the calculations of diluted earnings per share as of 30 June 2021 as they are out of the money and therefore considered anti-dilutive.
- (2) The weighted average number of shares outstanding includes all dilutive options during the financial year, including share options which have expired where applicable.

**Note 35. Share-based payments**

The RedHill Education Limited Incentive Plan was established by the consolidated entity and approved by shareholders at a general meeting, whereby the consolidated entity may, at the discretion of the Remuneration Committee, grant options over ordinary shares in the parent entity to certain key management personnel of the consolidated entity. The options are granted in accordance with performance guidelines established by the Remuneration Committee.

The RedHill Education Limited Rights Plan (Rights Plan) was approved by shareholder at the Annual General Meeting (AGM) of the company held on 19 November 2020. Additionally, at the AGM shareholders also approved the issue of 408,526 Performance Rights and 402,257 Performance Share Appreciation Rights to Managing Director, Glenn Elith, under the terms of the Rights Plan.

The Plan uses rights which may be constructed as part of the terms of an invitation as an entitlement to either a Share (classifiable as a security) or the value of the share (less any Exercise Price) which may be satisfied either in cash and/or in shares (at the Board's discretion). Generally, it is expected that exercised rights will be satisfied in shares.

The Plan allows for three classes of rights which may be appropriate forms of remuneration under various circumstances, being:

**RedHill Education Limited and its Controlled Entities**  
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**Note 35. Share-based payments (continued)**

- Performance Rights which vest when performance conditions have been satisfied and will generally be used for the purpose of granting LTVR to executives;
- Service Rights which vest after completion of a period of service and which will generally be used as a retention incentive below executive level if and when appropriate, or as part of the remuneration; and
- Restricted Rights which are vested at grant date but which may have Exercise Restrictions and or Specified Disposal Restrictions that extend to the shares that result from the exercise rights (Restricted Shares), and will generally be used to defer earned remuneration from time to time.

The Measurement Period is the period over which vesting conditions are assessed and may be determined by the Board as part of each invitation but will generally be three years for Performance Rights, starting from the beginning of the first financial year in the Measurement Period.

Vesting conditions are to be determined by the Board as part of each invitation.

Set out below are summaries of options granted under the plan:

**2021**

Grant date	Expiry date	Exercise price	Balance at the start of the year	Granted	Exercised	Expired	Balance at the end of the year
12/12/2016	12/12/2021	\$1.250	75,000	-	-	-	75,000
12/12/2016	12/12/2021	\$1.750	75,000	-	-	-	75,000
12/12/2016	12/12/2021	\$2.250	75,000	-	-	-	75,000
08/11/2017	09/11/2020	\$1.200	40,000	-	-	(40,000)	-
08/11/2017	09/11/2021	\$1.400	110,000	-	-	(30,000)	80,000
08/11/2017	09/11/2022	\$1.600	110,000	-	-	(30,000)	80,000
08/11/2017	09/11/2023	\$1.800	110,000	-	-	(30,000)	80,000
			595,000	-	-	(130,000)	465,000

**2020**

Grant date	Expiry date	Exercise price	Balance at the start of the year	Granted	Exercised	Expired	Balance at the end of the year
12/12/2016	12/12/2021	\$1.250	75,000	-	-	-	75,000
12/12/2016	12/12/2021	\$1.750	75,000	-	-	-	75,000
12/12/2016	12/12/2021	\$2.250	75,000	-	-	-	75,000
08/11/2017	09/11/2020	\$1.200	69,167	-	(4,167)	(25,000)	40,000
08/11/2017	09/11/2021	\$1.400	170,000	-	-	(60,000)	110,000
08/11/2017	09/11/2022	\$1.600	170,000	-	-	(60,000)	110,000
08/11/2017	09/11/2023	\$1.800	170,000	-	-	(60,000)	110,000
			804,167	-	(4,167)	(205,000)	595,000

The weighted average share price during the financial year was \$0.70 (2020: \$1.08).

The weighted average remaining contractual life of options outstanding at the end of the financial year was 0.92 years (2020: 1.69 years).



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**Note 35. Share-based payments (continued)**

Set out below are summaries of performance rights granted under the plan:

**2021**

Grant date	Testing date	Exercise price	Balance at the start of the year	Granted	Exercised	Expired/ forfeited/ other	Balance at the end of the year
26/03/2019	15/10/2021	\$0.000	169,629	-	-	-	169,629
26/03/2019	15/10/2021	\$0.000	169,629	-	-	-	169,629
11/12/2020	30/06/2023	\$0.569	-	402,257	-	-	402,257
11/12/2020	30/06/2023	\$0.000	-	220,008	-	-	220,008
11/12/2020	30/06/2023	\$0.000	-	188,578	-	-	188,578
			339,258	810,843	-	-	1,150,101

**2020**

Grant date	Testing date	Exercise price	Balance at the start of the year	Granted	Exercised	Expired/ forfeited/ other	Balance at the end of the year
26/03/2019	15/10/2019	\$0.000	84,815	-	-	(84,815)	-
26/03/2019	15/10/2019	\$0.000	84,815	-	-	(84,815)	-
26/03/2019	15/10/2021	\$0.000	169,629	-	-	-	169,629
26/03/2019	15/10/2021	\$0.000	169,629	-	-	-	169,629
			508,888	-	-	(169,630)	339,258

The weighted average fair value of rights at grant date was \$0.568 per right (2020: \$0.587).

The weighted average remaining contractual life of performance rights outstanding at the end of the financial year was 1.5 years (2020: 1.29 years).

For the performance rights granted during the current financial year, the valuation model inputs used (Monte-Carlo simulation valuation) to determine the fair value at the grant date, are as follows:

Grant date	Expiry date	Share price at grant date	Exercise price	Expected volatility	Dividend yield	Risk-free interest rate	Fair value at grant date
11/12/2020	30/06/2023	\$0.765	\$0.569	55.00%	-	0.35%	\$0.189
11/12/2020	30/06/2023	\$0.765	\$0.000	55.00%	-	0.35%	\$0.765

## **Note 36. Events after the reporting period**

### **Coronavirus (COVID-19) pandemic**

The consolidated entity has been materially impacted by the COVID-19 pandemic up to 30 June 2021, it is not practicable to estimate the potential impact, positive or negative, after the reporting date. The situation is rapidly developing and is dependent on measures imposed by the Australia Government and other countries, such as maintaining social distancing requirements, quarantine, travel restrictions and any economic stimulus that may be provided.

### **iCollege Limited (“ICT”) and RedHill create a leading education provider**

RedHill and iCollege Limited announced to the ASX on 12 August 2021 that an offer from iCollege to acquire RedHill shares has been unanimously recommended by RedHill’s Board of Directors, subject to there being no superior proposal. The iCollege offer is for 9.5 iCollege shares for each RedHill share. Following mutual due diligence, the businesses have executed a Bid Implementation Agreement (“BIA”) to complete the proposed transaction by an off-market takeover. In the event the takeover does not successfully complete, a Scheme Implementation Deed is proposed to be executed on terms similar to the BIA Based on ICT’s closing share price of \$0.130 per share on 11 August 2021, this implies a value of \$1.235 per RedHill share representing a premium in the range of 53.4% to 61.4% on relative timeframes (last close on 25 June 2021, 1-month and 3-month VWAP to this date and the undisturbed price on 11 December 2020 (prior to the UCW unsolicited takeover offer)).

The key conditions of the offer include a minimum acceptance condition of 90%; receipt of regulatory approvals; no prescribed occurrences; no material adverse change. The BIA includes a customary deal protection for ICT including a break fee, no shop, no talk, exclusivity and a right to match competing proposals (subject to usual fiduciary carve-outs).

RedHill will procure the cancellation of all unlisted options with the relevant unlisted option holders for no consideration on or about the date, and subject to, the RedHill Board being reconstituted as soon as practically practical after the ICT offer becomes unconditional or is declared by iCollege to be free of all conditions as noted in the BIA. These options are included in note 35.

RedHill will grant 904,417 Performance Rights before the end of the offer period in the BIA. Subject to the offer becoming unconditional or being declared by ICT to be free of all conditions, approximately 67% of the Performance Rights will vest such that shares issued on vesting of the Performance Rights can be accepted into the offer. This also applied to the 1,150,101 Performance Rights already in issue (refer note 35) where approximately 77% will vest.

No other matter or circumstance has arisen since 30 June 2021 that has significantly affected, or may significantly affect the consolidated entity’s operations, the results of those operations, or the consolidated entity’s state of affairs in future financial years.

## **Note 37. Impairment from 30 June 2020**

### **Impairment tests for goodwill and other intangibles assets and non-financial assets in June 2020**

The COVID-19 pandemic has had a material adverse impact on the consolidated. The consolidated entity has undertaken detailed impairment testing and the results are set out below:

#### **Obsolete and redundant assets**

The consolidated entity operates four campuses in Sydney and one campus in Melbourne. Due to the reduction in student numbers and an increase in online course delivery following the pandemic, the North Sydney campus has been closed and students transferred to other Sydney campuses for the face-to-face components of their courses. The leased asset associated with this campus, along with non-relocatable plant and equipment has been determined to be fully impaired and has been written down to \$nil.

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The North Sydney campus comprises two separate leases with expiry dates of October 2021 and January 2023. The consolidated entity is seeking to sub-let the premises, but to date has not secured any suitable tenants. The financial impact of this impairment is a write-off of \$1,032,000 pre-tax and comprised of:

	<b>Consolidated 2020 \$'000</b>
Right-of-use assets	976
Property, plant and equipment	<u>56</u>
	<u><u>1,032</u></u>

***Onerous contract provision related to North Sydney campus***

	<b>Consolidated 2020 \$'000</b>
Onerous contract provision	<u>749</u>

The consolidated entity will continue to incur costs in relation to the North Sydney leased premises including outgoings, utilities and security costs. The consolidated entity has provided for the expected costs of meeting the obligations associated with these premises for the balance of the lease terms. These costs amount to \$749,000.

**Consolidated summary of impairment testing**

The following table summarises the impairments recognised as a result of the impairment testing:

	<b>Technology &amp; Design \$'000</b>	<b>Greenwich \$'000</b>	<b>Go Study \$'000</b>	<b>Obsolete &amp; redundant assets \$'000</b>	<b>Total 2020 \$'000</b>
Goodwill	6,145	-	-	-	6,145
Right-of-use assets	583	6,493	144	976	8,196
Copyrights intangibles	54	151	-	-	205
Property, plant and equipment	<u>206</u>	<u>2,143</u>	<u>252</u>	<u>56</u>	<u>2,657</u>
	<u><u>6,988</u></u>	<u><u>8,787</u></u>	<u><u>396</u></u>	<u><u>1,032</u></u>	<u><u>17,203</u></u>

Further detail of impairments recorded in the FY2020 year are available in the FY2020 Annual Report.